

2012 BCSLA Professional Practice Survey Report

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Note to Reader

This survey is important in that it helps to characterize the current practice and marketplace for landscape architects within the province of British Columbia. Careful attention was paid to the replication of questions from the 2007 survey. Additional areas of inquiry were inserted into the 2012 survey to garner greater information about hiring practices, expectations for billable time, anticipated revenues, and several other areas of inquiry appropriate to current practice.

Due to significant market changes and economic slow down in Canada and parts of British Columbia, the data provided from the 2012 Professional Practice Survey - five years after the original survey was conducted – may lack the strength of more frequently tested "trend data". It is the hope of the research committee that the Professional Practice Survey can be administered using the same question structure, on a more regular, two year interval. It is understood that questions may need to be added to track the evolving marketplace and professional practice of landscape architecture; however – adherence to the core questionnaire will start to build a body of knowledge that will become a valued part of our history as practitioners.

As you read through this report, you will find a brief summary at the beginning of most sections. These "data-rich thumbnail sketches" have been compiled to pull the most compelling comparisons, or variations from the 2007 data, and will assist the reader in navigating the compilations of respondent feedback. There are no recommendations or "action-items" as part of this survey report. The data is provided and key themes are highlighted for the benefit of all members. Each individual or organization may decide how to manipulate the data, or utilize the information in their own decision-making.

On behalf of the research committee: Tara Culham, Jessica Tan, Theresa Cherniak, and myself, **thank you for your participation**. We owe a debt of gratitude to the original survey developers – Chris Sterry and Carolyn Kennedy. Continuing from their work in 2007, we hope to see a continued commitment to research and reporting on the practice of Landscape Architecture in British Columbia.

Mark van der Zalm

BCSLA Past President

M. vdzdm.

Background

Since 1989, the BCSLA has evaluated the broader state of the profession of Landscape Architecture in British Columbia on three occasions. In 1990, RK House & Associates published the first BCSLA practice survey. In 2007, the BCSLA Workplace Survey was first conducted and in 2012, the Professional Practice Survey was conducted. The results of these studies provide tremendous insight into the current state of our profession and workplace dynamics.

The 2012 Professional Practice Survey combines questions from the 2007 Workplace Survey and the 1989 House report. In addition, this survey solicits input from the broader membership in relation to strategic priorities for the BCSLA moving forward. The BCSLA is currently working on a Strategic Plan using the results from the 2012 Professional Practice Survey.

One purpose of the survey is to acquire current data to inform work being undertaken to update the Society's Fee Guide. The results of the survey will be a useful and interesting resource for all Members of the Society and will lead to a better understanding of the landscape architecture profession in British Columbia.

How was the survey carried out?

The survey was carried out using an online survey tool, SurveyMonkey (www.surveymonkey.com). A dedicated broadcast email was sent to BCSLA members on March 8, 2012 with several email reminders and an extended deadline of April 5, 2012 to complete. The online survey was set up to allow survey respondents to begin the survey and return to at any time (before the deadline) to complete or change any answers. Every question required an answer and only unique computer IP addresses would register as a single submission.

Report Format

The 2012 BCSLA Professional Practice Survey questions were primarily based on the questions from the 2007 BCSLA Workplace Survey and several questions from the 1990 RK House & Associates report. This was to enable as much comparison to the 2007 survey results as possible in the analysis of the 2012 survey. The 2012 survey also includes additional questions pertaining to the creation of a Strategic Plan for the BCSLA. These questions were derived from the BCSLA Strategic Plan focus group meeting which took place in the Spring of 2010 and was moderated by Mark van der Zalm, 2010 BCSLA President and Eli Mina, Registered Parliamentarian. Mr. Mina was working in his capacity as special consultant to the BCSLA for this focus group meeting.

The Professional Practice Survey Report is divided into seven sections:

Executive Summary

Introduction

- 1.0 Background
- 2.0 Education
- 3.0 Professional Registration
- 4.0 Work Experience
- 5.0 Current Job
- 6.0 Strategic Priorities for the BCSLA
- 7.0 Filtred Results
 - 7.1 Women in the Society
 - 7.2 Men in the Society
 - 7.3 Registered Landscape Architects
 - 7.4 Interns
 - 7.5 Landscape Architects
 - 7.6 Self-Employed/Principals/Managers Private and Public Sector
 - 7.6.1 Sole Practitioners
 - 7.7 Partnerships and Corporations
 - 7.7.1 Principals/Managers Private Sector
 - 7.8 Public Sector Government
 - 7.9 Public Sector Education

Report Format continued

For each question, the total number of people who answered the question as well as the total number of people who skipped the question is provided. Together, this equals to the total number of respondents for the survey, 154.

The Response Count is the total number of responses to each answer and the Response Percent is the number of responses to each answer expressed as a percentage of the total number of responses for each question. Some questions allowed participants to select multiple answers which can create response percentages above 100%. Response percentages from the 2007 survey are provided wherever possible. Instances in which direct data comparisons between the 2012 survey and the 2007 survey were unavailable are marked "N/A".

The number of *Answered Questions* varies for each question. This can be attributed to SurveyMonkey's "Question Logic" which filtres respondents and directs specific respondents to questions that pertain specifically to their job description or membership category. In addition, respondents may chose to not fully complete the questionnaire thereby resulting in incomplete participation in all questions.

For example:

Question 35, "Bonuses: Do you typically	If Answer is:	Survey Skips to:
receive an annual bonus or profit share in	Yes	Question 36, "Bonuses: Please identify the
addition to salary?"		amount of the bonus for 2011."
_	No	Question 37, "Dividends on Shares: Do you
		typically receive dividends from shares in your
		company in addition to salary?"

Who completed the survey?

The survey was sent out to BCSLA Registered Landscape Architects, Landscape Architect Members, Inactive Landscape Architects, Interns, Retired Landscape Architects, and Associates (around 464 people). Responses were also allowed from non-members that are working in a landscape architecture related position. The response rate was approximately 33% (154 participants) of the BCSLA membership. Of the 154 participants, 133 completed the entire survey (86.4%). The breakdown of respondents by BCSLA membership is provided below:

Membership Category	Number of Respondents/Total	2012	2007
	Possible Number of Respondents	Response	Response
		Rate	Rate
Registered Landscape Architect	96/284	34%	44%
Landscape Architect Member	9/8	113%*	140%**
Inactive Landscape Architect	3/41	7%	0%
Intern	32/102	31%	48%
Retired	1/12	8%	?***
Associate	5/15	33%	N/A
Non-BCSLA Member	5/?***	?	N/A
OVERALL	151/464	33%	45%

Notes

Three survey participants did not answer this question in the 2012 Professional Practice Survey. This accounts for the discrepancy from the total number of respondents for the survey (154), and the total number of respondents broken down. This does not affect the 2012 Response Rate.

The 2012 survey response rate of 33% compared to the 2007 survey response rate of 45%.

The overall response rate of 33% provides a fair representative sampling of the membership. The response rates for Registered Landscape Architects and Interns, who together, encompass the majority of the membership, were 34% and 31% respectively, with survey results representing these two categories fairly equally. While the overall response rate in 2007 was slightly higher, the Registered Landscape Architect and Intern categories were reflected similarly in the 2007 survey.

- * At the time that the 2012 survey was analyzed, there were only eight Landscape Architect Members in the BCSLA. Notwithstanding this, nine respondents claimed this type of membership.
- ** At the time that the 2007 survey was analyzed, there were only five Landscape Architect Members in the BCSLA. Notwithstanding this, seven respondents claimed this type of membership.
- *** The 2007 survey did not provide a response rate for the Retired category.
- **** While the 2012 survey was only directly circulated to BCSLA members, it was intended that landscape professionals who were working in BC, but not necessarily affiliated with the BCSLA could participate in the survey. This was intended to capture all practitioners who may or may not be affiliated with the BCSLA who are working in a professional landscape architectural office to provide a more accurate illustration of the state of the profession in 2012.

1.0 Background

Observations

- Approximately 91% of all respondents in 2012 were between the ages of 26-60. This compares to almost 95% between these ages in 2007.
- Respondents in 2012 were spread relatively evenly in the groups ranging from 26-60, with a concentration in the 51-55 age range.
- The gender of the respondents was evenly represented in the 2012 survey. In 2007 there were slightly more females represented in the survey.
- 95.5% of respondents were Canadian Citizens or Canadian Permanent Residents in the 2012 survey. 4.5% of 2012 respondents were non-Canadians working on a visa. This compares to 98.9% and 1.1%, respectively, in 2007.
- The vast majority, nearly 75% of respondents in 2012, lived and worked in the Lower Mainland. The next largest group were on Vancouver Island (12%) followed by the Interior (7%). It appears most people live and work in the same area. 2007 responses were slightly less concentrated, with approximately 69% from the Lower Mainland, 16% Vancouver Island and 8% Interior. Approximately the same percentage of respondents were from these same three areas in both 2012 and 2007 (94 and 93% respectively.)

1.0 Background

1. Please indicate your age.	2012 Response Count	2012 Response Percent	2007 Response Percent
20-25	2	1.3%	2.2%
26-30	18	11.7%	12.4%
31-35	27	17.5%	14.6%
36-40	18	11.7%	16.2%
41-45	21	13.6%	13.5%
46-50	17	11.0%	15.7%
51-55	21	13.6%	17.8%
56-60	19	12.3%	4.3%
61-65	6	3.9%	1.6%
66-70	1	0.6%	0.5%
70+	2	1.3%	1.1%
Prefer not to say	2	1.3%	N/A
Answered question	154		185
Skipped question	0		0

2. Please indicate your gender.	2012 Response Count	2012 Response Percent	2007 Response Percent
Male	77	50.0%	48.9%
Female	76	49.4%	51.1%
Prefer not to say	1	0.6%	N/A
Answered question	154		184
Skipped guestion	0		1

3. Citizenship: Which of the following describes your citizenship status?	2012 Response Count	2012 Response Percent	2007 Response Percent
Canadian Citizen	141	91.6%	92.4%
Canadian Permanent Resident	6	3.9%	6.5%
Non-Canadian working on a visa	7	4.5%	1.1%
Other (please specify)	0	0.0%	N/A
Answered question	154		184
Skipped question	0		1

1.0 Background

4. Home address: Please identify where you live. (Please check all that apply.)	2012 Response Count	2012 Response Percent	2007 Response Percent
Lower Mainland, BC	115	74.7%	68.89%
Vancouver Island/Sunshine Coast/Islands, BC	18	11.7%	15.56%
Interior, BC	11	7.1%	8.33%
Northern, BC	1	0.6%	
Alberta	4	2.6%	3.33%
Saskatchewan	N/A	N/A	1.11%
Manitoba	N/A	N/A	0.56%
Ontario	4	2.6%	1.11%
Rest of Canada	0	0.0%	N/A
USA	1	0.6%	0.56%
Overseas	2	1.3%	0.56%
Answered question	154		180
Skipped question	0		4

5. Work Address: Please identify where you work. (Please check all that apply.)	2012 Response Count	2012 Response Percent	2007 Response Percent
Lower Mainland, BC	115	74.7%	68.31%
Vancouver Island/Sunshine Coast/Islands, BC	19	12.3%	14.75%
Interior, BC	16	10.4%	8.20%
Northern, BC	2	1.3%	
Alberta	5	3.2%	4.37%
Saskatchewan	N/A	N/A	1.09%
Manitoba	N/A	N/A	0.55%
Ontario	4	2.6%	1.09%
Rest of Canada	1	0.6%	N/A
USA	2	1.3%	1.09%
Overseas	3	1.9%	0.55%
Answered question	154		183
Skipped guestion	0		2

2.0 Education

Observations

- The highest level of education for 57.6% of respondents in 2012 was a Graduate or Masters Degree in Landscape Architecture. This compares to 43.6% in 2007.
- The highest level of education for 28.1% of respondents was an Undergraduate Degree in Landscape Architecture. This compares to a much higher rate of 44.8% in 2007.
- 43.1% of 2012 respondents received their professional degree from the University of British Columbia, approximately the same as in 2007.
- 20.9% of respondents received their professional degree from the University of Guelph.
- 79.7% of respondents received their professional degree from a Canadian institution, approximately the same as 2007.
- 15.0% of respondents received their professional degree from the United States.
- 6.5% of respondents received their professional degree from other countries.
- A high percentage of survey respondents are recent graduates, with 19.6% completing studies in Landscape
 Architecture between 2010-2014 and 19.0% between 2005-2009. This means that these respondents are new to
 profession and were not participants in the 2007 survey.

2.0 Education

6. What is the HIGHEST LEVEL of education you have received?	2012 Response Count	2012 Response Percent	2007 Response Percent
Undergraduate degree in Landscape Architecture	43	28.1%	44.8%
Graduate degree in Landscape Architecture	18	11.8%	8.8%
Masters degree in Landscape Architecture	70	45.8%	34.8%
PhD in Landscape Architecture	0	0.0%	0.6%
Other undergraduate degree (please specify below)	9	5.9%	5.0%
Other graduate degree (please specify below)	13	8.5%	6.1%
Other	22		181
Answered question	153		181
Skipped question	1		4

7. Where did you receive your professional	2012 Response	2012	2007
degree(s)? (Please check all that apply.)	Count	Response	Response
		Percent	Percent
University of British Columbia	66	43.1%	42.03%
University of Guelph	32	20.9%	17.39%
University of Manitoba	14	9.2%	7.25%
University of Toronto	4	2.6%	2.90%
Northern Alberta Institute of Technology	4	2.6%	0.48%
Other Canadian Institution*	2	1.3%	9.18%
United States*	23	15.0%	12.55%
Europe*	6	3.9%	5.31%
Asia	4	2.6%	0.48%
Australia	0	0.0%	0.48%
South America*	0	0.0%	0.48%
Other*	23	15.0%	N/A
Answered question	153		179
Skipped question	1		6

Note: * Respondents who answered "Other" in the 2012 survey contained schools from Canadian, American, European, and Mexican institutions. Answers from "Other" have not been incorporated into Observation statistics.

2.0 Education

8. In which year range did you complete full time study in Landscape Architecture? (Please select the most appropriate year-range for your highest Landscape Architecture degree earned.)	2012 Response Count	2012 Response Percent	2007 Response Percent
2010-2014	13	8.5%	N/A
2005-2009	30	19.6%	N/A
2000-2004	29	19.0%	20.45%
1995-1999	19	12.4%	15.34%
1990-1994	13	8.5%	11.93%
1985-1989	14	9.2%	15.91%
1980-1984	14	9.2%	10.8%
1975-1979	8	5.2%	7.39%
1970-1974	4	2.6%	1.7%
1965-1969	3	2.0%	0.57%
1960-1964	1	0.7%	0.0%
1945-1950	0	0.0%	0.57%
No Degree in Landscape Architecture	5	3.3%	2.84%
Answered question	153		176
Skipped question	1		8

Observations

- 63.6% of respondents in 2012 are BCSLA Registered Landscape Architects similar to the percentage in 2007.
- 21.2% of respondents are BCSLA Interns. A higher percentage of Interns responded to the 2007 survey (35.6%).
- 28.0% of respondents became BCSLA Registered Landscape Architects between 2005-2009 and 20.0% of respondents became BCSLA Registered Landscape Architects between 1995-1999.
- 13 respondents were also registered in the US and 13 in other Canadian provinces.

9. Which BCSLA title do you currently	2012 Response	2012	2007
hold?	Count	Response	Response
		Percent	Percent
BCSLA Associate	5	3.3%	N/A
BCSLA Inactive Landscape Architect	3	2.0%	N/A
BCSLA Intern	32	21.2%	35.6%
BCSLA Landscape Architect Member	9	6.0%	4.0%
BCSLA Registered Landscape Architect	96	63.6%	60.5%
BCSLA Retired Landscape Architect	1	0.7%	0.6%
Non-BCSLA member	5	3.3%	N/A
BCSLA Student	N/A	N/A	0.0%
Answered question	151		177
Skipped question	3		8

Question Logic:

If Answer is:	Survey Skips to:
BCSLA Associate	Question 11, "How many years have you held your
BCSLA Intern	current BCSLA status? (Please check one.)"
BCSLA Landscape Architect Member	
Non-BCSLA member	
BCSLA Inactive Landscape Architect BCSLA	Question 10, "In which year range did you first
Registered Landscape Architect BCSLA	become a Registered Landscape Architect in British
Retired Landscape Architect	Columbia? (Please choose the most appropriate year-
'	range.)"
BCSLA Student	Question 12, "Are you a Registered Landscape
	Architect in another jurisdiction other than British
	Columbia?"

10. In which year range did you first become a Registered Landscape Architect in British Columbia? (Please choose the most appropriate year-range.)	2012 Response Count	2012 Response Percent	2007 Response Percent
2010-2012	17	17.0%	N/A
2005-2009	28	28.0%	16.67%
2000-2004	7	7.0%	14.91%
1995-1999	20	20.0%	19.30%
1990-1994	12	12.0%	16.67%
1985-1989	7	7.0%	15.79%
1980-1984	2	2.0%	8.77%
1975-1979	3	3.0%	5.26%
1970-1974	4	4.0%	1.75%
1950-1954	0	0.0%	0.88%
Currently on the "Road to Registration"	N/A	N/A	26.45%
Answered question	100		155
Skipped question	54		30

Note: Respondents who answered "N/A" or "Not Yet Registered" for this question in the 2007 survey were grouped together in the 2007 Response Percent column.

11. How many years have you held your current BCSLA status? (Please check one.)	2012 Response Count	2012 Response Percent	2007 Response Percent
>1	19	13.0%	45.88%
1-4	49	33.6%	
5-9	22	15.1%	12.35%
10-14	13	8.9%	18.24%
15-19	17	11.6%	11.18%
20-24	13	8.9%	7.06%
25-29	5	3.4%	2.94%
30-34	5	3.4%	1.18%
35-39	3	2.1%	0.59%
55-59	0	0.0%	0.59%
Answered question	146		170
Skipped question	8		13

12. Are you a Registered Landscape Architect in another jurisdiction other than British Columbia?	2012 Response Count	2012 Response Percent	2007 Response Percent
Yes	28	18.5%	24.3%
No	123	81.5%	75.7%
Answered question	151		185
Skipped guestion	3		0

If Answer is:	Survey Skips to:
Yes	Question 13, "Please indicate the jurisdiction(s) other than British Columbia where you are a Registered Landscape Architect. (Please choose all that apply.)"
No	Question 15, "How many sections of the Landscape Architectural Registration Exams (LAREs) have you successfully completed?
	Please note that the number of sections of the LARE has changed throughout the years. If you became a Registered Landscape Architect through preliminary examination (passing all required LAREs), please select "All required exams passed"."

13. Please indicate the jurisdiction(s) other than British Columbia where you are a Registered Landscape Architect. (Please choose all that apply.)	2012 Response Count	2012 Response Percent	2007 Response Percent
Alberta	6	21.4%	N/A
Ontario	6	21.4%	N/A
Other Canadian province	1	3.6%	N/A
United States	13	46.4%	N/A
Asia	1	3.6%	N/A
Europe	3	10.7%	N/A
Other	3	10.7%	N/A
Answered question	28		45
Skipped question	126		140

Note: This question was not part of the 2007 survey.

14. How many years were/are you a registered landscape architect in a jurisdiction outside of BC? (If you are registered in more than one jurisdiction outside of BC, please list the number of years for the longest held license outside of BC.	2012 Response Count	2012 Response Percent
1-2	4	14.3%
3-4	8	28.6%
5-6	3	10.7%
7-8	2	7.1%
9-10	1	3.6%
11-15	5	17.9%
16-20	1	3.6%
21+	4	14.3%
Answered question	28	
Skipped question	126	

15. How many sections of the Landscape Architectural Registration Exams (LAREs) have you successfully completed? Please note that the number of sections of the LARE has changed throughout the years. If you became a Registered Landscape Architect through preliminary examination (passing all required LAREs), please select "All required exams passed".	2012 Response Count	2012 Response Percent	2007 Response Percent
0	25	16.7%	14.4%
1	3	2.0%	5.5%
2	8	5.3%	2.7%
3	3	2.0%	5.5%
4	5	3.3%	0.7%
5	3	2.0%	3.4%
6	2	1.3%	0.7%
All required exams passed	70	46.7%	46.6%
Registered prior to LARE requirement	22	14.7%	20.5%
Registered via Reciprocal Registration/Senior Practitioner from a jurisdiction where LARE is not required	9	6.0%	N/A
Answered question	150		146
Skipped question	4		39

Observations

- In 2012, 19.3% of respondents commenced full time employment in a landscape architecture related position in 2000-2004. 18.7% of respondents commenced full time employment in a landscape architecture related position in 2005-2009.
- The distribution of respondents with between 0-19 years of experiences is evenly distributed.

16. In which year did you commence full time employment (35+ hours per week) in a landscape architecture related position? (Please choose the most appropriate year-range.)	2012 Response Count	2012 Response Percent	2007 Response Percent
2010-2012	15	10.0%	N/A
2005-2009	28	18.7%	10.78% (2005-2007)
2000-2004	29	19.3%	23.35%
1995-1999	20	13.3%	13.77%
1990-1994	9	6.0%	12.57%
1985-1989	18	12.0%	17.96%
1980-1984	11	7.3%	10.78%
1975-1979	8	5.3%	7.19%
1970-1974	8	5.3%	2.4%
1965-1969	1	0.7%	0.6%
1950-1954	0	0.0%	0.6%
I am employed on a part-time basis in a landscape architecture related position.	3	2.0%	N/A
Answered question	150		171
Skipped question	4		14

17. How many years of full-time work experience (35+ hours per week) have you gained in landscape architecture related positions since you commenced full-time secondary education? (Please choose one.)	2012 Response Count	2012 Response Percent	2007 Response Count
0-4	29	19.3%	25.14%
5-9	28	18.7%	21.14%
10-14	27	18.0%	10.29%
15-19	19	12.7%	14.29%
20-24	11	7.3%	12.57%
25-29	16	10.7%	9.71%
30-34	9	6.0%	3.43%
35-39	7	4.7%	1.71%
40-44	1	0.7%	0.00%
45-49	2	1.3%	0.57%
50-54	0	0.0%	0.57%
55-59	0	0.0%	0.57%
I have only been employed on a part-time basis in landscape architecture related positions.	1	0.7%	N/A
Answered question	150		175
Skipped guestion	4		10

18. How many years full-time work experience have you worked in the following sectors? (Please answer "0" if you have never been employed on a full-time basis in a particular sector.)	Numbe	r of Years	5											
	0	1-4	5-9	10-14	15-	20-	25-	30-	35-39	40-	45-	50-	55-59	
					19	24	29	34		44	49	54		
Private	6.0%	26.0%	26.7%	13.3%	8.0%	6.7%	6.0%	4.0%	3.3%	0.0%	0.0%	0.0%	0.0%	150
Sector	(9)	(39)	(40)	(20)	(12)	(10)	(9)	(6)	(5)	(0)	(0)	(0)	(0)	-
Public Sector	90.0%	6.7%	2.0%	0.0%	0.0%	0.0%	0.0%	1.3%	0.0%	0.0%	0.0%	0.0%	0.0%	150
- Education	(135)	(10)	(3)	(0)	(0)	(0)	(0)	(2)	(0)	(0)	(0)	(0)	(0)	
Public Sector	63.3%	13.3%	8.0%	6.0%	1.3%	4.7%	1.3%	1.3%	0.7%	0.0%	0.0%	0.0%	0.0%	150
- Government	(95)	(20)	(12)	(9)	(2)	(7)	(2)	(2)	(1)	(0)	(0)	(0)	(0)	
Answered														150
question					-		-	-						_
Skipped														4
question														Ь

Note: Please see Appendix for the 2007 survey comparison to this question. (2007: Q16)

19. How many full-time landscape related positions (included self-employment) have you held since commencing studies in landscape architecture? (Please choose one.)	2012 Response Count	2012 Response Percent	2007 Response Percent
0	3	2.0%	N/A
1-2	45	30.0%	28.7%
3-4	57	38.0%	40.9%
5-6	28	18.7%	17.0%
7-8	7	4.7%	5.8%
9-10	5	3.3%	4.1%
11-12	2	1.3%	1.2%
13-14	1	0.7%	0.0%
15-16	0	0.0%	0.0%
17-18	0	0.0%	1.2%
19-20	0	0.0%	0.6%
21+	2	1.3%	0.6%
Answered question	150		173
Skipped question	4		12

Observations

- 50.75% of survey respondents work in a Partnership/Corporation.
- 20.9% of survey respondents work in the Public Sector Government.
- 1.4% of respondents work at a Non-Governmental Agency and 1.4% of respondents work in Public Sector Educational.
- 44.6% of respondents have been in their current position for 0-4 years.
- 31.1% of respondents work with 1-2 landscape architecture trained employees, including the respondent, principals, and office support staff.
- A high percentage of respondents are salaried (68.9%).
- Hourly salaries range from \$15.01-\$101.00+.
- Hourly salaries ranging \$21.00-\$29.99 are fairly evenly distributed.
- 16.2% of respondents earn an hourly salary from \$36.99-\$40.99.
- The average hourly rate for staff members with 0-4 years experience is \$24.00-\$26.99 (8) 27.6%.
- The average hourly rate for staff members with 5-9 years experience is \$27.00-\$40.99 (22) 78.6%.
- The average hourly rate for staff members with 10-14years experience is \$36.00-\$45.99 (14) 53.8%.
- Approximately 27% of respondents earn less than \$30 per hour, 51% earn between \$30-50.99 per hour, and 22% between \$51 and \$101. Salaries have increased since the 2007 survey, when 34% of respondents earned less than \$30 per hour.
- The mode salary range was \$36.99-\$40.99, with 6.2% of respondents earning in this range. This compares to the 2007 survey mode of 13% within the range of \$24-26.99.
- A higher percentage of respondents 39% did not receive a raise in 2011, compared to approximately 31% in 2007. Respondents received lower raises in this time period versus in the 2007 survey; in 2012, 75% of respondents received 3% or less, compared to 42.4% in 2007 survey.
- Since 2007, the time between raises has increased. In 2012, 34% of respondents received a raise in 12 months or less compared to 60% in 2007. In 2012, there was also a higher percentage of respondents whose salary had yet to be reviewed or received no raise. This may be attributed to the larger proportion of new graduates working in the profession compared to 2007.
- The standard work week is 37.5 hours for 37% or respondents. 20% of respondents have a 40 hour work week.
- 20.3% of respondents typically work 1-2 hours of overtime per week. 17.6% of respondents typically work 3-4 hours of overtime per week. 16.2 % of respondents typically work 5-6 hours of overtime per week.
- 53.7% of respondents are compensated with Time off in lieu for overtime hours.
- 46% receive bonuses (same as 2007), 21% by merit, 38% under \$2000.
- 9.5% receive dividends less than in 2007 (12.2%).
- 36% of those received dividends between \$5-10,000.
- 63.3% of respondents receive medical, extended health and prescription drug benefits from their employer or have these benefits financed through their company.

Observations Continued

- 75.5% of respondents have their employers or their business pay for their BCSLA annual professional dues.
- 62.6% of respondents do not have pension plans provided by their employer/paid by their company.
- 46% of respondents were **Private Sector Employee**, **19.7% Private Sector Firm Principal/Manager**, and 14.3% Public Sector Employee, 10.9% Self-Employed, 7.5% Public Sector Manager.

20. Please identify which of the following best describes the sector of the profession you are currently employed in. (Please check all that apply.)	2012 Response Count	2012 Response Percent	2007 Response Percent
Design/Build	15	10.1%	N/A
Non-Governmental Agency	2	1.4%	N/A
Partnership/Corporation	75	50.7%	52.2%
Public Sector – Government	31	20.9%	19.3%
Public Sector – Educational	2	1.4%	4.3%
Sole Practitioner/Self Employed	26	17.6%	21.7%
I am currently unemployed.	3	2.0%	N/A
Identify Other Organization	6	4.1%	4.3%-7.1% (multiple answers were allowed for this option)
Answered question	148		161
Skipped question	6		24

21. Job Title: What is the title of the job	2012 Response	2012	2007
position you hold? (Please select the most	Count	Response	Response
appropriate title.)		Percent	Percent
Adjunct or Sessional Faculty	0	0.0%	1.3%
Associate	8	5.4%	7.5%
Intern	5	3.4%	20.0%
Landscape Architect	29	19.6%	13.8%
Landscape Designer	20	13.5%	N/A
Landscape Technician	4	2.7%	N/A
Planner	10	6.8%	N/A
Principal	26	17.6%	32.5%
Professor	1	0.7%	3.1%
Senior Landscape Architect	18	12.2%	10.0%
Other	27	18.2%	21.9%
Answered question	148		160
Skipped question	6		25

Note: This question only allowed for one response. The corresponding question in the 2007 survey allowed for multiple responses.

22. How many years have you been in your current position?	2012 Response Count	2012 Response Percent	2007 Response Percent
<1	22	14.9%	N/A
1-2	36	24.3%	31.0%
3-4	30	20.3%	22.2%
5-6	11	7.4%	7.6%
7-8	12	8.1%	6.3%
9-10	6	4.1%	5.7%
11-12	7	4.7%	3.2%
13-14	1	0.7%	5.1%
15-16	5	3.4%	2.5%
17-18	5	3.4%	3.2%
19-20	1	0.7%	1.9%
21-22	3	2.0%	4.7%
23-24	4	2.7%	1.9%
25-26	2	1.4%	1.3%
27-28	1	0.7%	0.6%
29-30	1	0.7%	0.6%
31+	1	0.7%	1.2%
Answered question	148		160
Skipped question	6		25

23. How many landscape architecture trained employees, including yourself, principals and office support staff, are employed in your place of work?	2012 Response Count	2012 Response Percent	2007 Response Percent
1-2	46	31.1%	31.6%
3-4	22	14.9%	18.1%
5-6	16	10.8%	14.8%
7-8	9	6.1%	7.1%
9-10	7	4.7%	4.5%
11-12	11	7.4%	3.9%
13-14	10	6.8%	3.2%
15-16	2	1.4%	4.5%
17-18	3	2.0%	1.3%
19-20	2	1.4%	0.6%
21-22	1	0.7%	0.6%
23-24	2	1.4%	3.2%
25-26	4	2.7%	1.9%
27-28	1	0.7%	0.6%
29-30	6	4.1%	2.6%
31-49	5	3.4%	0.6%
50-60	0	0.0%	0.6%
61+	1	0.7%	N/A
Answered question	148		161
Skipped question	6		24

24. How are you paid?	2012 Response	2012 Response
	Count	Percent
Hourly	46	31.1%
Salary	102	68.9%
Answered question	148	
Skipped guestion	6	

Note: This question was not part of the 2007 survey.

25. What is your current income (dollars per hour, excluding overtime and/or benefits)? If you do not know or do not have a fixed hourly rate, divide your total yearly income by the total number of regular hours worked per year. (Note: This question pertains to the hourly rate you are actually paid, NOT your "bill-out" rate.)	2012 Response Count	2012 Response Percent	2007 Response Percent
<\$15.00	0	0.0%	0.6%
\$15.01-\$17.99	1	0.7%	0.0%
\$18.00-\$20.99	2	1.4%	5.0%
\$21.00-\$23.99	10	6.8%	5.0%
\$24.00-\$26.99	13	8.8%	13.0%
\$27.00-\$29.99	13	8.8%	10.6%
\$30.00-\$32.99	16	10.8%	9.3%
\$33.00-\$35.99	6	4.1%	8.1%
\$36.00-\$40.99	24	16.2%	9.9%
\$41.00-\$45.99	19	12.8%	6.2%
\$46.00-\$50.99	10	6.8%	6.2%
\$51.00-\$55.99	8	5.4%	5.0%
\$56.00-\$60.99	2	1.4%	4.3%
\$61.00-\$65.99	2	1.4%	3.1%
\$66.00-\$70.99	7	4.7%	0.6%
\$71.00-\$75.99	1	0.7%	3.7%
\$76.00-\$80.99	0	0.0%	1.2%
\$81.00-\$85.99	4	2.7%	1.2%
\$86.00-\$90.99	1	0.7%	2.5%
\$91.00-\$95.99	1	0.7%	0.0%
\$96.00-\$100.99	4	2.7%	5.6%
\$101.00+	4	2.7%	N/A
Answered question	148		161
Skipped question	6		24

26. Does your firm have an expectation for your billable time? (Please check all that apply.)	2012 Response Count	2012 Response Percent
Not applicable	43	29.1%
No	25	16.9%
Don't Know	29	19.6%
90-100%	7	4.7%
85-89%	22	14.9%
80-84%	10	6.8%
75-79%	9	6.1%
70-74%	3	2.0%
less than 70%	6	4.1%
Answered question	148	
Skipped question	6	

Note: This question was not part of the 2007 survey.

27. Salary Increases: What percentage increase in salary did you last receive from your current employer?	2012 Response Count	2012 Response Percent	2007 Response Percent
N/A	58	39.2%	30.6%
1%	5	3.4%	0.7%
2%	16	10.8%	5.8%
3%	21	14.2%	15.3%
4%	5	3.4%	6.6%
5%	11	7.4%	11.7%
6%	3	2.0%	2.2%
7%	6	4.1%	2.2%
8%	6	4.1%	2.9%
9%	1	0.7%	2.2%
10%	8	5.4%	7.3%
11%-19%	3	2.0%	10.3%
20%-29%	2	1.4%	0.7%
30%-39%	1	0.7%	0.7%
40%-49%	0	0.0%	N/A
50%+	2	1.4%	0.7%
Answered question	148		143
Skipped question	6		42

28. Salary Increase Frequency: How frequently has your salary typically been reviewed/increased by your current employer?	2012 Response Count	2012 Response Percent	2007 Response Percent
1-6 months	3	2.0%	1.78%
7-12 months	48	32.4%	58.4%
13-18 months	14	9.5%	5.0%
19-24 months	5	3.4%	6.6%
25-36 months	11	7.4%	2.2%
37-48 months	1	0.7%	0.7%
49-60 months	2	1.4%	0.7%
My salary has yet to be reviewed	14	9.5%	2.2%
Varies	19	12.8%	2.9%
Not applicable	31	20.9%	16.8%
Answered question	148		145
Skipped question	6		40

29. Salary Reviews: Your salary is reviewed:	2012 Response Count	2012 Response	2007 Response
On an individual ad-hoc basis	82	Percent 55.4%	Percent 47.7%
On an organization-wide basis	66	44.6%	53.1%
Answered question	148		130
Skipped guestion	6		55

30. Work Week: How long is your standard work week (excluding overtime)?	2012 Response Count	2012 Response Percent	2007 Response Percent
1-15 hours	4	2.7%	2.6%
16-30 hours	8	5.4%	8.4%
31-35 hours	26	17.6%	14.9%
36-37.5 hours	55	37.2%	40.3%
38-39 hours	9	6.1%	1.3%
40 hours	30	20.3%	25.3%
41-50 hours	11	7.4%	5.8%
51-60 hours	4	2.7%	0.6%
61-70 hours	1	0.7%	0.6%
Answered question	148		158
Skipped question	6		27

31. Paid Holidays: How many paid holidays are you entitled to take each year, excluding statutory holidays?	2012 Response Count	2012 Response Percent	2007 Response Percent
Not applicable	32	21.6%	6.8%
% in lieu of paid holidays	3	2.0%	1.4%
No limit	2	1.4%	1.4%
1-3 days	1	0.7%	1.4%
4-6 days	1	0.7%	0.7%
7-9 days	1	0.7%	2.1%
10-12 days	19	12.8%	19.1%
13-15 days	36	24.3%	23.8%
16-18 days	5	3.4%	2.1%
19-21 days	21	14.2%	15.6%
22-24 days	7	4.7%	N/A
25-27 days	8	5.4%	8.2%
28-30 days	8	5.4%	3.5%
31+ days	4	2.7%	N/A
On an ad-hoc basis	N/A	N/A	0.7%
I don't know	N/A	N/A	0.7%
Answered question	148		149
Skipped question	6		36

32. Overtime Hours: How many hours overtime do you typically work per week? (Overtime hours refers to all hours worked in excess of your regular work hours.)	2012 Response Count	2012 Response Percent	2007 Response Percent
NA	25	16.9%	6.1%
None	15	10.1%	23.8%
1-2 hours	30	20.3%	15.0%
3-4 hours	26	17.6%	10.2%
5-6 hours	24	16.2%	15.6%
7-8 hours	14	9.5%	6.1%
9-10 hours	8	5.4%	13.6%
11-12 hours	0	0.0%	2.7%
13-14 hours	1	0.7%	1.4%
15-16 hours	3	2.0%	0.7%
17-20 hours	0	0.0%	2.7%
21+ hours	2	1.4%	0.7%
Varies (no values provided)	N/A	N/A	1.4%
Answered question	148		160
Skipped guestion	6		25

If Answer is:	Survey Skips to:
NA	Question 34, "Personal Days: How many paid
None	personal days per year are you entitled to for reasons such as sickness, family emergencies etc."
1-2 hours	Question 33, "Overtime Pay: How are you
3-4 hours	compensated for overtime hours? (Please choose all
5-6 hours	that apply or all options that your employer offers.)"
7-8 hours	
9-10 hours	
11-12 hours	
13-14 hours	
15-16 hours	
17-20 hours	
21+ hours	

33. Overtime Pay: How are you compensated for overtime hours? (Please choose all that apply or all options that your employer offers.)	2012 Response Count	2012 Response Percent	2007 Response Percent
No compensation	29	26.9%	30.1%
Time off in lieu	58	53.7%	39.2%
Paid at regular hourly rate	29	26.9%	24.8%
Paid at enhanced hourly rate: 1.5 times hourly	15	13.9%	17.6%
pay			
paid at enhanced hourly rate: double hourly	5	4.6%	
pay			
Answered question	108		153
Skipped question	46		32

34. Personal Days: How many paid personal days per year are you entitled to for reasons such as sickness, family emergencies etc.	2012 Response Count	2012 Response Percent	2007 Response Percent
Not defined	30	20.3%	2.9%
As needed	31	20.9%	9.3%
0 days	9	6.1%	21.4%
1 day	1	0.7%	N/A
2 days	7	4.7%	6.4%
3 days	8	5.4%	
4-5 days	21	14.2%	15.0%
6-7 days	11	7.4%	7.1%
8-9 days	1	0.7%	0.7%
10-11 days	8	5.4%	2.1%
12-13 days	4	2.7%	4.3%
14-15 days	8	5.4%	3.6%
16-17 days	0	0.0%	2.1%
18-19 days	1	0.7%	2.1%
20-21 days	4	2.7%	4.3%
22+ days	4	2.7%	4.2%
Not known	N/A	N/A	2.9%
N/A	N/A	N/A	11.4%
Answered question	148		143
Skipped question	6		42

35. Bonuses: Do you typically receive an annual bonus or profit share in addition to salary?	2012 Response Count	2012 Response Percent	2007 Response Count
Yes	68	45.9%	47%
No	80	54.1%	53%
Answered question	148		129
Skipped question	6		56

Note: The corresponding question from the 2007 survey refers to bonuses in 2006.

If Answer is:	Survey Skips to:
Yes	Question 36, "Bonuses: Please identify the amount of the bonus for 2011."
No	Question 37, "Dividends on Shares: Do you typically receive dividends from shares in your company in addition to salary?"

36. Bonuses: Please identify the amount of the bonus for 2011.	2012 Response Count	2012 Response Percent	2007 Response Count
By merit/profit	14	20.6%	1.6%
None	2	2.9%	37.8%
\$1-\$500	9	13.2%	N/A
\$501-\$1,000	6	8.8%	N/A
\$1,001-\$1,500	7	10.3%	N/A
\$1,501-\$2,000	10	14.7%	N/A
\$2,001-\$2,500	1	1.5%	N/A
\$2,501-\$3,000	1	1.5%	11.0%
\$3,001-\$3,500	2	2.9%	
\$3,501-\$4,000	2	2.9%	
\$4,001-\$4,500	0	0.0%	
\$4,501-\$5,000	4	5.9%	
\$5,001-\$10,000	5	7.4%	3.1%
\$10,001-\$15,000	2	2.9%	2.4%
\$15,01-\$20,000	1	1.5%	1.6%
\$20,001-\$50,000	2	2.9%	1.6%
\$50,001-\$75,000	0	0.0%	N/A
\$75,001+	0	0.0%	0.8%
N/A	N/A	N/A	11.8%
Don't Know	N/A	N/A	1.6%
Amount Undefined	N/A	N/A	1.6%
Gift	N/A	N/A	0.8%
Answered question	68		129
Skipped question	86		56

Note: The corresponding question from the 2007 survey refers to bonuses in 2006.

37. Dividends on Shares: Do you typically	2012 Response	2012	2007
receive dividends from shares in your	Count	Response	Response
company in addition to salary?		Percent	Percent
Not applicable	61	41.2%	22.0%
No	73	49.3%	65.8%
Yes	14	9.5%	12.2%
Answered question	148		82
Skipped question	6		103

Note: The corresponding question from the 2007 survey refers to dividends on shares in 2006.

If Answer is:	Survey Skips to:
Not applicable	Question 39, "Benefits: Which of the following benefits
No	do you receive from your employer or finance through
	your company? (Please select all that apply.)"
Yes	Question 38, "What is the amount of dividends you
	received in 2011?"

38. What is the amount of dividends you received in 2011?	2012 Response Count	2012 Response Percent	2007 Response Percent
\$0	4	28.6%	87.9%
\$1-\$2,500	2	14.3%	1.2%
\$2,501-\$5,000	0	0.0%	1.2%
\$5,001-\$10,000	5	35.7%	1.2%
\$10,001-\$20,000	0	0.0%	1.2%
\$20,001-\$40,000	1	7.1%	N/A
\$40,001-\$50,000	0	0.0%	1.2%
\$50,001+	2	14.3%	2.4%
Yes (but no amounts provided)	N/A	N/A	3.7%
Answered question	14		82
Skipped question	140		103

Note: The corresponding question from the 2007 survey refers to dividends on shares in 2006.

39. Benefits: Which of the following benefits do you receive from your employer or finance through your company? (Please select all that apply.)	2012 Response Count	2012 Response Percent	2007 Response Percent
None	43	29.3%	N/A
Life Insurance	69	46.9%	63.7%
Short term disability	53	36.1%	46.9%
Long term disability	63	42.9%	61.9%
Dental Insurance	90	61.2%	80.5%
Vision care	67	45.6%	54.0%
Medical, extended health and prescription drugs	93	63.3%	88.5%
Other	8	5.4%	15.9%
Answered question	147		113
Skipped question	7		72

40. Registration Costs: Does your employer or your business pay for your BCSLA annual professional dues?	2012 Response Count	2012 Response Percent	2007 Response Percent
Yes	111	75.5%	68.6%
No	30	20.4%	30.1%
Part	6	4.1%	2.6%
Answered question	147		153
Skipped question	7		32

41. Pensions: Which of the following pension plans are provided to you by your employer/paid by your company? (Please select all that apply.)	2012 Response Count	2012 Response Percent	2007 Response Percent
None	92	62.6%	64.8%
Company/municipal pension plan	36	24.5%	20.4%
Group RRSP	9	6.1%	9.9%
Employer contributions to RRSP	14	9.5%	19.7%
Other	6	4.1%	9.2%
Answered question	147		142
Skipped question	7		43

42. Continuing Education Opportunities: How does your employer support attendance at the Annual BCSLA Conference? (Please select all that apply.)	2012 Response Count	2012 Response Percent	2007 Response Percent
Unpaid time off	36	24.5%	N/A
Paid time off	63	42.9%	
Part Registration Costs	18	12.2%	
Full Registration Costs	58	39.5%	
No support offered	27	18.4%	
Answered question	147		
Skipped question	7		

43. Continuing Education Opportunities: How does your employer support staff in taking the Landscape Architectural Registration Exams (LAREs)? (Please choose all that apply.)	2012 Response Count	2012 Response Percent
Unpaid time off for study	34	23.1%
Paid time off for study	10	6.8%
Unpaid time off for exams	28	19.0%
Paid time off for exams	32	21.8%
Part Registration costs	4	2.7%
Full Registration costs	14	9.5%
Full registration costs – only on first try/only if	29	19.7%
Exam is passed		
Don't know	34	23.1%
None	25	17.0%
Other support	11	7.5%
Answered question	147	
Skipped question	7	

Note: Results from the corresponding 2007 were not included as it was not statistically significant (only 7 respondents).

44. Continuing Education Opportunities: How does your employer support your attendance at evening seminars and lectures:	2012 Response Count	2012 Response Percent	2007 Response Percent
Part Registration costs	19	12.9%	8.0%
Full Registration costs	60	40.8%	54.0%
None	55	37.4%	38.7%
Other support	17	11.6%	8.8%
Answered question	147		137
Skipped guestion	7		48

45. Continuing Education Opportunities: How does your employer support your attendance at conferences during working hours? (Please choose all that apply.)	2012 Response Count	2012 Response Percent	2007 Response Percent
Unpaid time off	29	19.7%	20.6%
Paid time off	69	46.9%	49.6%
Part Registration Costs	16	10.9%	11.3%
Full Registration Costs	45	30.6%	52.5%
Registration costs on case by case basis	37	25.2%	N/A
None	17	11.6%	10.6%
Other support	18	12.2%	12.8%
Answered question	147		141
Skipped guestion	7		44

46. Continuing Education Opportunities: How does your employer support your attendance at educational courses of study? (Please choose all that apply.)	2012 Response Count	2012 Response Percent	2007 Response Percent
Unpaid time off	32	21.8%	27.4%
Paid time off	49	33.3%	43.0%
Part Registration Costs	36	24.5%	18.5%
Full Registration Costs	46	31.3%	51.9%
None	28	19.0%	11.1%
Other support	19	12.9%	14.1%
Answered question	147		135
Skipped question	7		40

47. Continuing Education Opportunities: Does your employer facilitate "at-work" CE presentations:?	2012 Response Count	2012 Response Percent	2007 Response Percent
Yes	104	70.7%	62.9%
No	43	29.3%	38.6%
Answered question	147		140
Skipped question	7		45

5.0 Current Job

48. What other benefits are provided by your employer or paid by your company? (Please choose all that apply.)	2012 Response Count	2012 Response Percent	2007 Response Percent
Company Vehicle	27	18.4%	19.4%
Travel to work (mileage)	4	2.7%	5.6%
Travel to work (Transit)	23	15.6%	6.9%
Parking at work	55	37.4%	36.1%
Cell phone rental	57	38.8%	39.6%
Computer at home	20	13.6%	15.3%
Internet at home	9	6.1%	10.4%
Phone at home	4	2.7%	6.3%
Refreshments such as drinks/ snacks in the office	61	41.5%	45.1%
Paid time off at Christmas in addition to vacation	52	35.4%	37.5%
Christmas Party	90	61.2%	66.7%
Other social events	64	43.5%	52.8%
Meal costs relating to working overtime	44	29.9%	36.8%
Travel costs relating to working overtime	36	24.5%	20.1%
Day Care Costs	1	0.7%	0.7%
Flexible Work Hours	74	50.3%	55.6%
N/A	16	10.9%	N/A
Other	19	12.9%	13.9%
Answered question	147		144
Skipped guestion	7		41

5.0 Current Job

49. Which of the following best describes your employment position? (This question was used to direct participants to appropriate sections of the survey, i.e., Section 6.1 "Principals/Managers – Private Sector")	2012 Response Count	2012 Response Percent
Private Sector – Firm Principal/Manager	29	19.7%
Public Sector – Manager	11	7.5%
Public Sector (Education) – Manager	3	2.0%
Self-Employed	16	10.9%
Private Sector – Employee	67	45.6%
Public Sector – Employee	21	14.3%
Answered question	147	
Skipped question	7	

Note: This question was not part of the 2007 survey.

Question Logic:

If Answer is:	Survey Skips to:
Private Sector – Firm Principal/Manager	Question 50, "Corporate Structure: What is the corporate structure of your company?" Questions 50-59 are available in Section 7.7.1.
Public Sector – Manager Public Sector (Education) – Manager Self-Employed	Question 60, "Full Time Staff: Including yourself, how many people are currently employed full-time (more than 35 hours per week) by your company/ department? (Please select "0" for categories which are not applicable.)" Questions 60-74 are available in Section 7.6.
Private Sector – Employee Public Sector – Employee	Question 75, "Please indicate your level of support for the following strategic priorities of the BCSLA. (Please select one rating for each statement.)"

6.0 Strategic Priorities for the BCSLA

The following questions were derived to test support from the membership for key initiatives identified as part of the "Strategic Planning" focus group workshop.

			1		T		T _
75. Please indicate your level	Do not	Somewhat	Neutral	Somewhat	Fully	Rating	Response
of support for the following	support	do not		support	support	Average	Count
strategic priorities of the BCSLA.	at all	support					
(Please select one rating for each							
statement.)							
Develop greater public awareness	3.8% (5)	3.8% (5)	9.0% (12)	27.1% (36)	56.4% (75)	4.29	133
and trust for landscape architecture							
and the BCSLA through regular							
press releases or the retention of a							
media relations representative							
Establish better government	3.8% (5)	0.8% (1)	9.0% (12)	18.8% (25)	67.7% (90)	4.46	133
relationships to direct and influence							
the legislation that affects the							
practice of landscape architecture							
in BC							
Amend bylaws to require BCSLA	4.5% (6)	3.0% (4)	34.6%	21.1% (28)	36.8% (49)	3.83	133
registered professionals working			(46)				
in government positions to							
identify themselves as Landscape							
Architects							
Build stronger relationships with	1.5% (2)	1.5% (2)	10.5%	34.6% (46)	51.9% (69)	4.34	133
allied professional organizations			(14)				
(i.e. PIBC, AIBC, APEG, etc.)							
Build the BCSLA office staff team	6.8% (9)	10.5% (14)	39.1%	26.3% (35)	17.3% (23)	3.37	133
with additional paid positions			(52)				
Establish a permanent location	12.0%	13.5% (18)	43.6%	21.8% (29)	9.0% (12)	3.02	133
for the BCSLA office through the	(16)		(58)				
purchase of an office space							
Foster enhanced financial	4.5% (6)	0.0% (0)	10.5%	25.6% (34)	59.4% (79)	4.35	133
remuneration in both the private			(14)				
and public realm for landscape							
architects in BC that reflects							
their training, knowledge, and							
commitment to professional							
excellence							
Establish a clear guide for the	4.5% (6)	1.5% (2)	8.3% (11)	25.6% (34)	60.2% (80)	4.35	133
valuation of landscape architectural							
services and encourage consistency							
in value for professional							
service in BC							
Answered question							133
Skipped question							21

6.0 Strategic Priorities for the BCSLA

76. At the 2010 BCSLA Strategic Planning Workshop, it was suggested that the BCSLA consider developing a credit report to deal with clients who have overdue accounts for services provided by BCSLA members. The report would be self-reporting and voluntary and would be made available on the members only portion of the BCSLA website. Would you support the development of a BCSLA credit report for the purpose of reporting overdue client accounts? This on-line tool may be used by individuals or firms in the preparation of proposals and when considering new projects to determine if a potential client has a dispute or has not paid another BCSLA member for services rendered.	2012 Response Count	2012 Response Percent
Yes	49	36.8%
No	14	10.5%
Maybe. More information is required.	70	52.6%
Answered question	133	
Skipped question	21	

Note: This question was not part of the 2007 survey.

7.0 Filtred Results

The following section provides selected responses to the survey filtered through a series of specific lenses.

The survey data is selectively filtered to allow responses to be analyzed from selected groups of respondents. The filtres provide a focus on gender, membership categories ,and sectors. Results analyzed through these filtres focus on data of particular significance, such as income and benefits. Additionally, analyzes the survey data compares 2007 and 2012 survey results.

The following filtered responses represent answers to selected questions submitted by female respondents as identified in Question 2. Observations provided below compare key statistics between men and women.

Observations

- Of the survey respondents, roughly half were female and half male. This is roughly the same as in the 2007 survey.
- The 2012 survey group of women were slightly older than in the 2007 survey, with 49% under 40 in 2012 compared to 57.4% in 2007.
- Female respondents once again were younger than male respondents, though the gap was reduced. In 2012 49.4% of female respondents were under 40 compared to 33.8% for male respondents.
- 11.8% of female respondents were over 55 years old, compared to 13.5% for men. In 2007 these figures were 2.2% and 13.5%, respectively.
- The vast majority of women, or 68%, had a Masters or Graduate degree in Landscape Architecture in the 2012 survey. This was an almost 16% increase from 2007. In comparison, 46% of the male respondents had Masters or Graduate degrees in Landscape Architecture in the 2012 survey, compared to 34% in 2007.
- In comparison, the number of female respondents with undergraduate degrees as their highest education level was reduced from 40% in 2007 to 18% in 2012. For male respondents, 38% had attained an undergraduate degree as their highest education level this was 51% in 2007.
- In 2012, 28% of the female respondents were Interns and 57% were Registered Landscape Architects. This is a shift from 2007, which stood at 46.6% for both Interns and Registered Landscape Architects.
- Over 70% of the male respondents were Registered Landscape Architects in 2012, compared to 57% for the female respondents.
- In 2012, fewer Interns in general responded to the survey. 28% of female respondents were Interns as compared to 13% of the male respondents.
- In 2012, close to 85% of the women in the survey worked in the private sector (design/build, partnership/corporation, or sole proprietors.) This compares to 72.7% for the male respondents.
- Far fewer women identified as Principals or Associates in the private sector in 2012 than in 2007 (19% vs. 30%.)
 While there were still more male respondents in these categories in 2012 at 27%, this was down from over 48% in the 2007 survey
- The median salary for female respondents was \$33-36, compared to \$41-46 for men. This follows the same trend as in the 2007 survey, where the median was \$31 for female respondents and \$40 for men. The median salaries have not gone up significantly in this 5 year period.

1. Please indicate your age.	2012 Response Count	2012 Response Percent	2007 Response Percent
20-25	2	2.6%	3.2
26-30	12	15.8%	14.9
31-35	15	19.7%	17.0
36-40	9	11.8%	22.3
41-45	12	15.8%	9.6
46-50	6	7.9%	17.0
51-55	10	13.2%	13.8
56-60	8	10.5%	1.1
61-65	1	1.3%	0.0
66-70	0	0.0%	1.1
70+	0	0.0%	0.0
Prefer not to say	1	1.3%	N/A
Answered question	76		94
Skipped question	0		0

6. What is the HIGHEST LEVEL of education you have received?	2012 Response Count	2012 Response Percent	2007 Response Percent
Undergraduate degree in Landscape Architecture	14	18.4%	39.6%
Graduate degree in Landscape Architecture	11	14.5%	4.4%
Masters degree in Landscape Architecture	41	53.9%	48.4%
PhD in Landscape Architecture	0.0	0.0%%	0.0%
Other undergraduate degree (please specify below)	7	9.2%	3.3%
Other graduate degree (please specify below)	3	3.9%	4.4%
Other	10		N/A
Answered question	76		91
Skipped guestion	0		3

9. Which BCSLA title do you currently hold?	2012 Response Count	2012 Response Percent	2007 Response Percent
BCSLA Associate	3	4.0%	N/A
BCSLA Inactive Landscape Architect	0	0.0%	N/A
BCSLA Intern	21	28.0%	46.6%
BCSLA Landscape Architect Member	5	6.7%	6.8%
BCSLA Registered Landscape Architect	43	57.3%	46.6%
BCSLA Retired Landscape Architect	0	0.0%	0.0%
Non-BCSLA member	3	4.0%	N/A
Answered question	75		88
Skipped question	1		6

20. Please identify which of the following best describes the sector of the profession you are currently employed in. (Please check all that apply.)	2012 Response Count	2012 Response Percent	2007 Response Percent
Design/Build	11	14.9%	N/A
Non-Governmental Agency	1	1.4%	N/A
Partnership/Corporation	36	48.6%	48.8%
Public Sector – Government	13	17.6%	18.8%
Public Sector – Educational	0	0.0%	2.5%
Sole Practitioner/Self Employed	15	20.3%	25.00%
I am currently unemployed.	3	4.1%	N/A
Identify Other Organization	5	6.8%	10.1%
Answered question	74		80
Skipped question	2		14

21. Job Title: What is the title of the job position you hold? (Please select the most appropriate title.)	2012 Response Count	2012 Response Percent	2007 Response Percent
Adjunct or Sessional Faculty	0	0.0%	1.3%
Associate	7	9.5%	5.1%
Intern	3	4.1%	34.2%
Landscape Architect	15	20.3%	16.5%
Landscape Designer	12	16.2%	N/A
Landscape Technician	2	2.7%	N/A
Planner	7	9.5%	N/A
Principal	7	9.5%	25.3%
Professor	0	0.0%	1.3%
Senior Landscape Architect	6	8.1%	6.3%
Other	15	20.3%	21.5%
Answered question	74		79
Skipped question	2		15

25. What is your current income (dollars per hour, excluding overtime and/or benefits)? If you do not know or do not have a fixed hourly rate, divide your total yearly income by the total number of regular hours worked per year. (Note: This question pertains to the hourly rate you are actually paid, NOT your "bill-out" rate.)	2012 Response Count	2012 Response Percent	2007 Response Percent
<\$15.00	0	0.0%	1.3%
\$15.01-\$17.99	1	1.4%	0.0%
\$18.00-\$20.99	2	2.7%	6.3%
\$21.00-\$23.99	6	8.1%	10.1%
\$24.00-\$26.99	8	10.8%	19.0%
\$27.00-\$29.99	11	14.9%	10.1%
\$30.00-\$32.99	7	9.5%	7.6%
\$33.00-\$35.99	4	5.4%	8.9%
\$36.00-\$40.99	12	16.2%	11.4%
\$41.00-\$45.99	7	9.2%	3.8%
\$46.00-\$50.99	3	4.1%	3.8%
\$51.00-\$55.99	2	2.7%	2.5%
\$56.00-\$60.99	1	1.4%	3.8%
\$61.00-\$65.99	2	2.7%	1.3%
\$66.00-\$70.99	4	5.4%	0.0%
\$71.00-\$75.99	0	0.0%	6.3%
\$76.00-\$80.99	0	0.0%	0.0%
\$81.00-\$85.99	2	2.7%	0.0%
\$86.00-\$90.99	1	1.4%	2.5%
\$91.00-\$95.99	0	0.0%	0.0%
\$96.00-\$100.99	1	1.4%	2.5%
\$101.00+	0	0.0%	N/A
Answered question	74		79
Skipped question	2		15

33. Overtime Pay: How are you compensated for overtime hours? (Please choose all that apply or all options that your employer offers.)	2012 Response Count	2012 Response Percent	2007 Response Percent
No compensation	10	18.2%	20.0%
Time off in lieu	30	54.5%	40.0%
Paid at regular hourly rate	18	32.7%	37.3%
Paid at enhanced hourly rate: 1.5 times hourly	10	18.2%	17.3%
pay			
paid at enhanced hourly rate: double hourly	3	5.5%	
pay			
Answered question	55		75
Skipped guestion	21		19

39. Benefits: Which of the following benefits do you receive from your employer or finance through your company? (Please select all that apply.)	2012 Response Count	2012 Response Percent	2007 Response Percent
None	21	28.8%	N/A
Life Insurance	39	53.4%	58.5%
Short term disability	25	34.2%	43.4%
Long term disability	29	39.7%	52.8%
Dental Insurance	44	60.3%	83.00%
Vision care	32	43.8%	52.8%
Medical, extended health and prescription drugs	47	64.4%	92.5%
Other	5	6.8%	11.3%
Answered question	73		53
Skipped question	3		41

48. What other benefits are provided by your employer or paid by your company? (Please choose all that apply.)	2012 Response Count	2012 Response Percent	2007 Response Percent
Company Vehicle	16	21.9%	14.3%
Travel to work (mileage)	2	2.7%	4.3%
Travel to work (Transit)	14	19.2%	7.1%
Parking at work	25	34.2%	31.4%
Cell phone rental	22	30.1%	34.3%
Computer at home	7	9.6%	11.4%
Internet at home	3	4.1%	8.6%
Phone at home	1	1.4%	5.7%
Refreshments such as drinks/ snacks in the office	32	43.8%	48.6%
Paid time off at Christmas in addition to vacation	29	39.7%	37.1%
Christmas Party	49	67.1%	72.9%
Other social events	33	45.2%	54.3%
Meal costs relating to working overtime	24	32.9%	31.4%
Travel costs relating to working overtime	20	27.4%	20.0%
Day Care Costs	0	0.0%	1.4%
Flexible Work Hours	35	47.9%	52.9%
N/A	7	9.6%	N/A
Other	10	13.7%	N/A
Answered question	73		70
Skipped question	3		24

42. Continuing Education Opportunities: How does your employer support attendance at the Annual BCSLA Conference? (Please select all that apply.)	2012 Response Count	2012 Response Percent	2007 Response Percent
Unpaid time off	22	30.1%	20.7%
Paid time off	28	38.4%	46.2%
Part Registration Costs	11	15.1%	11.0%
Full Registration Costs	29	39.7%	49.7%
No support offered	12	16.4%	17.2%
Answered question	73		145
Skipped question	3		40

43. Continuing Education Opportunities: How does your employer support staff in taking the Landscape Architectural Registration Exams (LAREs)? (Please choose all that apply.)	2012 Response Count	2012 Response Percent	2007 Response Percent
Unpaid time off for study	24	28.8%	27.9%
Paid time off for study	4	5.5%	9.6%
Unpaid time off for exams	19	26.0%	16.3%
Paid time off for exams	10	13.7%	35.6%
Part Registration costs	1	1.4%	8.7%
Full Registration costs	8	11.0%	30.8%
Full registration costs – only on first try/only if	17	23.3%	
Exam is passed			
Don't know	16	21.9%	N/A
None	12	16.4%	24.0%
Other support	5	6.8%	N/A
Answered question	73		104
Skipped question	3		81

Note: Results from the corresponding 2007 were not included as it was not statistically significant (only 7 respondents).

The following filtered responses represent answers to selected questions submitted by male respondents as identified in Question 2.

Observations

•	Key Observations about me	in the society are	provided in comparisor	on to women at the beginning	of section 7.1
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1. Please indicate your age.	2012 Response	2012	2007
	Count	Response	Response
		Percent	Percent
20-25	0	0.0%	1.1%
26-30	6	7.8%	10.1%
31-35	11	14.3%	12.4%
36-40	9	11.7%	10.1%
41-45	9	11.7%	15.7%
46-50	11	14.3%	14.6%
51-55	11	14.3%	22.5%
56-60	11	14.3%	7.9%
61-65	5	6.5%	3.4%
66-70	1	1.3%	0.0%
70+	2	2.6%	2.2%
Prefer not to say	1	1.3%	N/A
Answered question	77		89
Skipped question	0		0

6. What is the HIGHEST LEVEL of education you have received?	2012 Response Count	2012 Response Percent	2007 Response Percent
Undergraduate degree in Landscape Architecture	29	38.2	51.1
Graduate degree in Landscape Architecture	7	9.2%	12.5%
Masters degree in Landscape Architecture	28	36.8%	21.6%
PhD in Landscape Architecture	0	0.0%	1.1%
Other undergraduate degree (please specify below)	2	2.6%	5.7%
Other graduate degree (please specify below)	10	13.2%	8.0%
Other	12	N/A	8.0%
Answered question	76		88
Skipped question	1		1

9. Which BCSLA title do you currently hold?	2012 Response Count	2012 Response Percent	2007 Response Percent
BCSLA Associate	2	2.7%	N/A
BCSLA Inactive Landscape Architect	3	4.0%	N/A
BCSLA Intern	10	13.3%	23.0%
BCSLA Landscape Architect Member	4	5.3%	1.1%
BCSLA Registered Landscape Architect	53	70.7%	75.9%
BCSLA Retired Landscape Architect	1	1.3%	1.1%
Non-BCSLA member	2	2.7%	N/A
Answered question	75		87
Skipped auestion	2		2

20. Please identify which of the following best describes the sector of the profession you are currently employed in. (Please check all that apply.)	2012 Response Count	2012 Response Percent	2007 Response Percent
Design/Build	4	5.5%	N/A
Non-Governmental Agency	1	1.4%	N/A
Partnership/Corporation	38	52.1%	56.3%
Public Sector – Government	18	24.7%	20.0%
Public Sector – Educational	2	2.7%	6.3%
Sole Practitioner/Self Employed	11	15.1%	18.8%
I am currently unemployed.	0	0.0%	N/A
Identify Other Organization	1	1.4%	2.6%
Answered question	73		80
Skipped question	4		9

21. Job Title: What is the title of the job	2012 Response	2012	2007
position you hold? (Please select the most	Count	Response	Response
appropriate title.)		Percent	Percent
Adjunct or Sessional Faculty	0	0.0%	1.3%
Associate	1	1.4%	10.0%
Intern	2	2.7%	6.3%
Landscape Architect	13	17.8%	11.3%
Landscape Designer	8	11.0%	N/A
Landscape Technician	2	2.7%	N/A
Planner	3	4.1%	N/A
Principal	19	26.0%	38.8%
Professor	1	1.4%	5.1%
Senior Landscape Architect	12	16.4%	13.8%
Other	12	16.4%	22.5%
Answered question	73		80
Skipped question	4		9

25. What is your current income (dollars per hour, excluding overtime and/or benefits)? If you do not know or do not have a fixed hourly rate, divide your total yearly income by the total number of regular hours worked per year. (Note: This question pertains to the hourly rate you are actually paid, NOT your "bill-out" rate.)	2012 Response Count	2012 Response Percent	2007 Response Percent
<\$15.00	0	0.0%	0.0%
\$15.01-\$17.99	0	0.0%	0.0%
\$18.00-\$20.99	0	0.0%	3.8%
\$21.00-\$23.99	4	5.5%	0.0%
\$24.00-\$26.99	4	5.5%	7.5%
\$27.00-\$29.99	2	2.7%	11.3%
\$30.00-\$32.99	9	12.3%	11.3%
\$33.00-\$35.99	2	2.7%	7.5%
\$36.00-\$40.99	12	16.4%	8.8%
\$41.00-\$45.99	12	16.4%	8.8%
\$46.00-\$50.99	7	9.6%	8.8%
\$51.00-\$55.99	6	8.2%	7.5%
\$56.00-\$60.99	1	1.4%	5.0%
\$61.00-\$65.99	0	0.0%	5.0%
\$66.00-\$70.99	3	4.1%	1.3%
\$71.00-\$75.99	1	1.4%	1.3%
\$76.00-\$80.99	0	0.0%	1.3%
\$81.00-\$85.99	2	2.7%	2.5%
\$86.00-\$90.99	0	0.0%	2.5%
\$91.00-\$95.99	1	1.4%	0.0%
\$96.00-\$100.99	3	4.1%	7.5%
\$101.00+	4	5.5%	N/A
Answered question	73		80
Skipped question	4		9

33. Overtime Pay: How are you compensated for overtime hours? (Please choose all that apply or all options that your employer offers.)	2012 Response Count	2012 Response Percent	2007 Response Percent
No compensation	19	36.5%	39.5%
Time off in lieu	27	51.9%	39.5%
Paid at regular hourly rate	11	21.2%	13%
Paid at enhanced hourly rate: 1.5 times hourly	5	9.6%	17.1%
pay			
paid at enhanced hourly rate: double hourly	2	3.8%	
pay			
Answered question	52		76
Skipped question	25		13

39. Benefits: Which of the following benefits do you receive from your employer or finance through your company? (Please select all that apply.)	2012 Response Count	2012 Response Percent	2007 Response Percent
None	21	28.8%	N/A
Life Insurance	30	41.1%	69.5%
Short term disability	28	38.4%	50.8%
Long term disability	34	46.6%	71.2%
Dental Insurance	46	63.0%	79.7%
Vision care	35	47.9%	55.9%
Medical, extended health and prescription drugs	46	63.0%	86.4%
Other	3	4.1%	18.6%
Answered question	73		59
Skipped question	4		30

48. What other benefits are provided by your employer or paid by your company? (Please choose all that apply.)	2012 Response Count	2012 Response Percent	2007 Response Percent
Company Vehicle	11	15.1%	24.7%
Travel to work (mileage)	2	2.7%	6.8%
Travel to work (Transit)	9	12.3%	6.8%
Parking at work	30	41.1%	39.7%
Cell phone rental	35	47.9%	45.2%
Computer at home	13	17.8%	19.2%
Internet at home	6	8.2%	12.3%
Phone at home	3	4.1%	6.8%
Refreshments such as drinks/ snacks in the office	28	38.4%	41.1%
Paid time off at Christmas in addition to vacation	23	31.58%	37.0%
Christmas Party	40	54.8%	60.3%
Other social events	31	42.5%	52.1%
Meal costs relating to working overtime	20	27.4%	41.1%
Travel costs relating to working overtime	16	21.9%	20.5%
Day Care Costs	1	1.4%	0.0%
Flexible Work Hours	38	52.1%	57.5%
N/A	9	12.3%	N/A
Other	9	12.3%	N/A
Answered question	73		73
Skipped question	4		16

42. Continuing Education Opportunities: How does your employer support attendance at the Annual BCSLA Conference? (Please select all that apply.)	2012 Response Count	2012 Response Percent	2007 Response Percent
Unpaid time off	14	19.2	N/A
Paid time off	34	46.6	
Part Registration Costs	7	9.6	
Full Registration Costs	29	39.7	
No support offered	15	20.5	
Answered question	73		
Skipped question	4		

43. Continuing Education Opportunities: How does your employer support staff in taking the Landscape Architectural Registration Exams (LAREs)? (Please choose all that apply.)	2012 Response Count	2012 Response Percent	2007 Response Percent
Unpaid time off for study	12	16.4	N/A
Paid time off for study	6	8.2	
Unpaid time off for exams	8	11.0	
Paid time off for exams	22	30.1	
Part Registration costs	3	4.1	
Full Registration costs	6	8.2	_
Full registration costs – only on first try/only if	12	16.4	
Exam is passed			_
Don't know	18	24.7	_
None	13	17.8	
Other support	6	8.2	_
Answered question	73		_
Skipped question	4		

Note: Results from the corresponding 2007 were not included as it was not statistically significant (only 7 respondents).

The following filtered responses represent answers to selected questions submitted by respondents who identified themselves as being Registered Landscape Architects in Question 9.

Observations

- 40% of Registered Landscape Architect (RLA) respondents are over 50 years old, the same as in 2007.
- 4.2% of RLA respondents are under 30 years old, and 12.5% are under 35. These are higher than in 2007.
- 55% of RLA respondents were male, compared to 61% in 2007.
- 48.9% of Registered Landscape Architect respondents have a Graduate or Master's degrees in Landscape Architecture an increase from the 36.2% in 2007. This reflects the overall trend in the survey.
- 25.3% of RLA respondents held the title of Principal. 50% of respondents held this position in 2007.
- The median salary range for Registered Landscape Architect respondents in 2012 was \$41-45.99. This is the same as in 2007.
- As in 2007, a high percentage of RLA respondents reported no reward for overtime hours worked. These figures were 32.3% in 2012 and 38.5% in 2007. However, 49.2% reported receiving time off in lieu, which was higher than the 35.2% in 2007.

1. Please indicate your age.	2012 Response Count	2012 Response Percent	2007 Response Percent
20-25	0	0.0%	0.0%
26-30	4	4.2%	0.9%
31-35	12	12.5%	9.4%
36-40	11	11.5%	17.0%
41-45	16	16.7%	10.4%
46-50	13	13.5%	22.6%
51-55	18	18.8%	27.4%
56-60	12	12.5%	7.5%
61-65	6	6.3%	2.8%
66-70	1	1.0%	0.9%
70+	1	1.0%	0.9%
Prefer not to say	2	2.1%	N/A
Answered question	96		106
Skipped question	0		0

2. Please indicate your gender.	2012 Response Count	2012 Response Percent	2007 Response Percent
Male	53	55.2%	61.3%
Female	43	44.8%	38.7%
Prefer not to say	0	0.0%	N/A
Answered question	96		
Skipped question	0		

6. What is the HIGHEST LEVEL of education you have received?	2012 Response Count	2012 Response Percent	2007 Response Percent
Undergraduate degree in Landscape Architecture	36	37.5%	50.5%
Graduate degree in Landscape Architecture	10	10.4%	11.4%
Masters degree in Landscape Architecture	37	38.5%	24.8%
PhD in Landscape Architecture	0	0.0%	1.0%
Other undergraduate degree (please specify below)	6	6.3%	6.7%
Other graduate degree (please specify below)	7	7.3%	5.7%
Other	13	37.5%	
Answered question	96		105
Skipped guestion	0		1

20. Please identify which of the following best describes the sector of the profession you are currently employed in. (Please check all that apply.)	2012 Response Count	2012 Response Percent	2007 Response Percent
Design/Build	5	5.3%	N/A
Non-Governmental Agency	1	1.1%	N/A
Partnership/Corporation	46	48.4%	47.5%
Public Sector – Government	23	24.2%	21.2%
Public Sector – Educational	1	1.1%	6.1%
Sole Practitioner/Self Employed	18	18.9%	26.3%
I am currently unemployed.	0	0.0%	N/A
Identify Other Organization	3	3.2%	3.0%
Answered question	95		99
Skipped question	1		7

21. Job Title: What is the title of the job position you hold? (Please select the most appropriate title.)	2012 Response Count	2012 Response Percent	2007 Response Percent
Adjunct or Sessional Faculty	0	0.0%	1.0%
Associate	6	6.3%	5.1%
Intern	0	0.0%	1.0%
Landscape Architect	25	26.3%	16.3%
Landscape Designer	1	1.1%	N/A
Landscape Technician	0	0.0%	N/A
Planner	8	8.4%	N/A
Principal	24	25.3%	50.0%
Professor	1	1.1%	5.1%
Senior Landscape Architect	15	15.8%	16.3%
Other	15	15.8%	18.4%
Answered question	95		98
Skipped question	1		8

25. What is your current income (dollars per hour, excluding overtime and/or benefits)? If you do not know or do not have a fixed hourly rate, divide your total yearly income by the total number of regular hours worked per year. (Note: This question pertains to the hourly rate you are actually paid, NOT your "bill-out" rate.)	2012 Response Count	2012 Response Percent	2007 Response Percent
<\$15.00	0	0.0%	1.0%
\$15.01-\$17.99	0	0.0%	0.0%
\$18.00-\$20.99	0	0.0%	1.0%
\$21.00-\$23.99	2	2.1%	1.0%
\$24.00-\$26.99	4	4.2%	4.0%
\$27.00-\$29.99	8	8.4%	7.1%
\$30.00-\$32.99	11	11.6%	8.1%
\$33.00-\$35.99	4	4.2%	11.1%
\$36.00-\$40.99	18	18.9%	14.1%
\$41.00-\$45.99	15	15.8%	8.1%
\$46.00-\$50.99	6	6.3%	9.1%
\$51.00-\$55.99	7	7.4%	5.1%
\$56.00-\$60.99	1	1.1%	7.1%
\$61.00-\$65.99	1	1.1%	4.0%
\$66.00-\$70.99	7	7.4%	1.0%
\$71.00-\$75.99	1	1.1%	5.1%
\$76.00-\$80.99	0	0.0%	1.0%
\$81.00-\$85.99	1	1.1%	2.0%
\$86.00-\$90.99	1	1.1%	4.0%
\$91.00-\$95.99	1	1.1%	0.0%
\$96.00-\$100.99	3	3.2%	8.1%
\$101.00+	4	4.2%	N/A
Answered question	95		99
Skipped question	1		7

33. Overtime Pay: How are you compensated for overtime hours? (Please choose all that apply or all options that your employer offers.)	2012 Response Count	2012 Response Percent	2007 Response Percent
No compensation	21	32.3%	38.5%
Time off in lieu	32	49.2%	35.2%
Paid at regular hourly rate	15	23.1%	20.9%
Paid at enhanced hourly rate: 1.5 times hourly	9	13.8%	17.6%
pay			
paid at enhanced hourly rate: double hourly	4	6.2%	
pay			
Answered question	65		91
Skipped question	31		15

39. Benefits: Which of the following benefits do you receive from your employer or finance through your company? (Please select all that apply.)	2012 Response Count	2012 Response Percent	2007 Response Percent
None	27	28.7%	N/A
Life Insurance	49	52.1%	65.2%
Short term disability	30	31.9%	55.1%
Long term disability	41	43.6%	69.6%
Dental Insurance	57	60.6%	79.7
Vision care	43	45.7%	59.4
Medical, extended health and prescription	58	61.7%	87.0%
drugs			
Other	5	5.3%	18.8%
Answered question	94		69
Skipped question	2		37

The following filtered responses represent answers to selected questions submitted by respondents who identified themselves as being BCSLA Interns in Question 9.

Observations

- 34.4% of Intern respondents are under the age of 30, compared with 38.8% in 2007.
- As in 2007, large numbers of Interns retain this status into their mid-career years, with 53.2% of Intern respondents being between 30 and 45 years old.
- 65.6% of Intern respondents were women, which was comparable to the 2007 responses.
- 75% of BCSLA Intern respondents have Graduate or Masters Degrees in Landscape Architecture. This is an
 increase from 59.6% in 2007.
- 71.9% of Intern respondents indicated that they work for a Partnership of Corporation. This is higher than the 2007 response of 63.6%, and is 21.2% higher than the rate for the overall survey respondents.
- 56.3% of Intern respondents identified themselves as Landscape Designers a new category added in the 2012 survey.
- The median salary range for Intern respondents in 2012 was \$21-\$23.99. This is lower than that for the 2007 survey respondents, which was \$24-\$26.
- 25% of 2012 respondents earned in the \$24-26.99 range, compared to 29.1% in 2007.

1. Please indicate your age.	2012 Response	2012	2007
	Count	Response	Response
		Percent	Percent
20-25	2	6.3%	6.5%
26-30	9	28.1%	32.3%
31-35	12	37.5%	22.6%
36-40	2	6.3%	12.9%
41-45	3	9.4%	14.5%
46-50	2	6.3%	6.5%
51-55	1	3.1%	4.8%
56-60	1	3.1%	0.0%
61-65	0	0.0%	0.0%
66-70	0	0.0%	0.0%
70+	0	0.0%	0.0%
Prefer not to say	0	0.0%	N/A
Answered question	32		62
Skipped question	0		0

2. Please indicate your gender.	2012 Response Count	2012 Response Percent	2007 Response Percent
Male	10	31.3%	32.8%
Female	21	65.6%	67.2
Prefer not to say	1	3.1%	N/A
Answered question	32	31.3%	61
Skipped question	0	65.6%	1

6. What is the HIGHEST LEVEL of education you have received?	2012 Response Count	2012 Response Percent	2007 Response Percent
Undergraduate degree in Landscape Architecture	4	12.5%	33.9%
Graduate degree in Landscape Architecture	4	12.5%	4.8%
Masters degree in Landscape Architecture	20	62.5%	54.8%
PhD in Landscape Architecture	0	0.0%	0.0%
Other undergraduate degree (please specify below)	3	9.4%	1.6%
Other graduate degree (please specify below)	1	3.1%	4.8%
Other	4		N/A
Answered question	32		62
Skipped question	0		0

20. Please identify which of the following best describes the sector of the profession you are currently employed in. (Please check all that apply.)	2012 Response Count	2012 Response Percent	2007 Response Percent
Design/Build	8	25.0%	N/A
Non-Governmental Agency	1	3.1%	N/A
Partnership/Corporation	23	71.9%	63.6%
Public Sector – Government	3	9.4%	14.5%
Public Sector – Educational	0	0.0%	1.8%
Sole Practitioner/Self Employed	4	12.5%	14.5%
I am currently unemployed.	1	3.1%	N/A
Identify Other Organization	1	3.1%	9.1%
Answered question	32		55
Skipped question	0		7

21. Job Title: What is the title of the job	2012 Response	2012	2007
position you hold? (Please select the most	Count	Response	Response
appropriate title.)		Percent	Percent
Adjunct or Sessional Faculty	0	0.0%	1.8%
Associate	2	6.3%	10.9%
Intern	5	15.6%	56.4%
Landscape Architect	1	3.1%	9.1%
Landscape Designer	18	56.3%	N/A
Landscape Technician	2	6.3%	N/A
Planner	1	3.1%	N/A
Principal	1	3.1%	3.6%
Professor	0	0.0%	0.0%
Senior Landscape Architect	0	0.0%	0.0%
Other	2	6.3%	23.6
Answered question	32		55
Skipped question	0		7

25. What is your current income (dollars per hour, excluding overtime and/or benefits)? If you do not know or do not have a fixed hourly rate, divide your total yearly income by the total number of regular hours worked per year. (Note: This question pertains to the hourly rate you are actually paid, NOT your "bill-out" rate.)	2012 Response Count	2012 Response Percent	2007 Response Percent
<\$15.00	0	0.0%	0.0%
\$15.01-\$17.99	0	0.0%	0.0%
\$18.00-\$20.99	2	6.3%	12.7%
\$21.00-\$23.99	7	21.9%	12.7%
\$24.00-\$26.99	8	25.0%	29.1%
\$27.00-\$29.99	4	12.5%	16.4%
\$30.00-\$32.99	2	6.3%	12.7%
\$33.00-\$35.99	1	3.1%	3.6%
\$36.00-\$40.99	4	12.5%	3.6%
\$41.00-\$45.99	1	3.1%	1.8%
\$46.00-\$50.99	1	3.1%	1.8%
\$51.00-\$55.99	0	0.0%	3.6%
\$56.00-\$60.99	0	0.0%	0.0%
\$61.00-\$65.99	0	0.0%	0.0%
\$66.00-\$70.99	0	0.0%	0.0%
\$71.00-\$75.99	0	0.0%	0.0%
\$76.00-\$80.99	0	0.0%	0.0%
\$81.00-\$85.99	2	6.3%	0.0%
\$86.00-\$90.99	0	0.0%	0.0%
\$91.00-\$95.99	0	0.0%	0.0%
\$96.00-\$100.99	0	0.0%	1.8%
\$101.00+	0	0.0%	N/A
Answered question	32		55
Skipped question	0		7

33. Overtime Pay: How are you compensated for overtime hours? (Please choose all that apply or all options that your employer offers.)	2012 Response Count	2012 Response Percent	2007 Response Percent
No compensation	7	25.0%	18.2%
Time off in lieu	16	57.1%	47.3%
Paid at regular hourly rate	10	35.7%	32.7%
Paid at enhanced hourly rate: 1.5 times hourly pay	4	14.3%	47.2%
paid at enhanced hourly rate: double hourly pay	1	3.6%	
Answered question	28		55
Skipped question	4		7

39. Benefits: Which of the following benefits do you receive from your employer or finance through your company? (Please select all that apply.)	2012 Response Count	2012 Response Percent	2007 Response Percent
None	8	25.0%	N/A
Life Insurance	12	37.5%	62.5%
Short term disability	14	43.8%	37.5%
Long term disability	13	40.6%	50.0%
Dental Insurance	21	65.6%	82.5%
Vision care	13	40.6%	50.0%
Medical, extended health and prescription drugs	24	75.0%	95.0%
Other	3	9.4%	10.0%
Answered question	32		40
Skipped question	0		22

48. What other benefits are provided by	2012 Response	2012	2007
your employer or paid by your company?	Count	Response	Response
(Please choose all that apply.)		Percent	Percent
Company Vehicle	6	18.8%	12.0%
Travel to work (mileage)	1	3.1%	0.0%
Travel to work (Transit)	6	18.8%	8.0%
Parking at work	8	25.0%	18.0%
Cell phone rental	6	18.8%	16.0%
Computer at home	1	3.1%	6.0%
Internet at home	0	0.0%	2.0%
Phone at home	0	0.0%	2.0%
Refreshments such as drinks/ snacks in the	15	46.9%	50.0%
office			
Paid time off at Christmas in addition to	14	43.8%	44.0%
vacation			
Christmas Party	25	78.1%	82.0%
Other social events	17	53.1%	62.0%
Meal costs relating to working overtime	10	31.3%	34.0%
Travel costs relating to working overtime	9	28.1%	16.0%
Day Care Costs	0	0.0%	0.0%
Flexible Work Hours	11	34.4%	42.0%
N/A	2	6.3%	N/A
Other	3	9.4%	N/A
Answered question	32		50
Skipped question	0		12

7.5 Landscape Architects The following filtered responses represent answers to selected questions submitted by respondents who identified themselves as being BCSLA Landscape Architects in Question 9.

1. Please indicate your age.	2012 Response Count	2012 Response Percent	2007 Response Percent
20-25	0	0.0%	0.0%
26-30	1	11.1%	0.0%
31-35	2	22.2%	0.0%
36-40	0	0.0%	28.6%
41-45	1	11.1%	57.1%
46-50	0	0.0%	14.3%
51-55	1	11.1%	0.0%
56-60	4	44.4%	0.0%
61-65	0	0.0%	0.0%
66-70	0	0.0%	0.0%
70+	0	0.0%	0.0%
Prefer not to say	0	0.0%	N/A
Answered question	9		7
Skipped question	0		0

2. Please indicate your gender.	2012 Response Count	2012 Response Percent	2007 Response Percent
Male	4	44.4%	14.3%
Female	5	55.6%	85.7%
Prefer not to say	0	0.0%	N/A
Answered question	9		7
Skipped question	0		0

6. What is the HIGHEST LEVEL of education you have received?	2012 Response Count	2012 Response Percent	2007 Response Percent
Undergraduate degree in Landscape Architecture	1	11.1%	71.4%
Graduate degree in Landscape Architecture	1	11.1%	14.3%
Masters degree in Landscape Architecture	6	66.7%	0.0%
PhD in Landscape Architecture	0	0.0%	0.0%
Other undergraduate degree (please specify below)	0	0.0%	0.0%
Other graduate degree (please specify below)	1	11.1%	14.3%
Other	1		N/A
Answered question	9		7
Skipped question	0		0

20. Please identify which of the following best describes the sector of the profession you are currently employed in. (Please check all that apply.)	2012 Response Count	2012 Response Percent	2007 Response Percent
Design/Build	0	0.0%	N/A
Non-Governmental Agency	0	0.0%	N/A
Partnership/Corporation	2	22.2%	33.3%
Public Sector – Government	3	33.3%	33.3%
Public Sector – Educational	0	0.0%	0.0%
Sole Practitioner/Self Employed	4	44.4%	16.7%
I am currently unemployed.	0	0.0%	N/A
Identify Other Organization	0	0.0%	33.4%
Answered question	9		6
Skipped guestion	0		1

21. Job Title: What is the title of the job position you hold? (Please select the most appropriate title.)	2012 Response Count	2012 Response Percent	2007 Response Percent
Adjunct or Sessional Faculty	0	0.0%	0.0%
Associate	0	0.0%	16.7%
Intern	0	0.0%	0.0%
Landscape Architect	3	33.3%	16.7%
Landscape Designer	0	0.0%	N/A
Landscape Technician	0	0.0%	N/A
Planner	0	0.0%	N/A
Principal	1	11.1%	0.0%
Professor	0	0.0%	0.0%
Senior Landscape Architect	0	0.0%	0.0%
Other	5	55.6%	66.7%
Answered question	9		6
Skipped question	0		1

25. What is your current income (dollars per hour, excluding overtime and/or benefits)? If you do not know or do not have a fixed hourly rate, divide your total yearly income by the total number of regular hours worked per year. (Note: This question pertains to the hourly rate you are actually paid, NOT your "bill-out" rate.)	2012 Response Count	2012 Response Percent	2007 Response Percent
<\$15.00	0	0.0%	0.0
\$15.01-\$17.99	0	0.0%	0.0
\$18.00-\$20.99	0	0.0%	0.0
\$21.00-\$23.99	0	0.0%	0.0
\$24.00-\$26.99	0	0.0%	16.7
\$27.00-\$29.99	0	0.0%	16.7
\$30.00-\$32.99	2	22.2%	0.0
\$33.00-\$35.99	0	0.0%	0.0
\$36.00-\$40.99	1	11.1%	0.0
\$41.00-\$45.99	1	11.1%	16.7
\$46.00-\$50.99	2	22.2%	0.0
\$51.00-\$55.99	1	11.1%	16.7
\$56.00-\$60.99	1	11.1%	0.0
\$61.00-\$65.99	0	0.0%	16.7
\$66.00-\$70.99	0	0.0%	0.0
\$71.00-\$75.99	0	0.0%	16.7
\$76.00-\$80.99	0	0.0%	0.0
\$81.00-\$85.99	0	0.0%	0.0
\$86.00-\$90.99	0	0.0%	0.0
\$91.00-\$95.99	0	0.0%	0.0
\$96.00-\$100.99	1	11.1%	0.0
\$101.00+	0	0.0%	N/A
Answered question	9		6
Skipped question	0		1

33. Overtime Pay: How are you compensated for overtime hours? (Please choose all that apply or all options that your employer offers.)	2012 Response Count	2012 Response Percent	2007 Response Percent
No compensation	0	0.0%	16.7
Time off in lieu	4	66.7%	33.3
Paid at regular hourly rate	1	16.7%	16.7
Paid at enhanced hourly rate: 1.5 times hourly	1	16.7%	33.3
pay			
paid at enhanced hourly rate: double hourly	0	0.0%	
pay			
Answered question	6		6
Skipped question	3		1

39. Benefits: Which of the following benefits do you receive from your employer or finance through your company? (Please select all that apply.)	2012 Response Count	2012 Response Percent	2007 Response Percent
None	4	44.4%	N/A
Life Insurance	3	33.3%	66.7
Short term disability	3	33.3%	0.0
Long term disability	4	44.4%	66.7
Dental Insurance	4	44.4%	100.0
Vision care	5	55.6%	0.0
Medical, extended health and prescription drugs	5	55.6%	66.7
Other	0	0.0%	0.0
Answered question	9		3
Skipped question	0		4

48. What other benefits are provided by	2012 Response	2012	2007
your employer or paid by your company?	Count	Response	Response
(Please choose all that apply.)		Percent	Percent
Company Vehicle	1	11.1%	0.0
Travel to work (mileage)	0	0.0%	0.0
Travel to work (Transit)	0	0.0%	0.0
Parking at work	3	33.3%	40.0
Cell phone rental	3	33.3%	40.0
Computer at home	0	0.0%	20.2
Internet at home	0	0.0%	0.0
Phone at home	0	0.0%	0.0
Refreshments such as drinks/ snacks in the	1	11.1%	40.0
office			
Paid time off at Christmas in addition to	1	11.1%	60.0
vacation			
Christmas Party	3	33.3%	60.0
Other social events	3	33.3%	60.0
Meal costs relating to working overtime	2	22.2%	20.0
Travel costs relating to working overtime	1	11.1%	20.0
Day Care Costs	0	0.0%	20.0
Flexible Work Hours	5	55.6%	80.0
N/A	2	22.2%	N/A
Other	2	22.2%	N/A
Answered question	9		5
Skipped question	0		2

7.6 Self-Employed/Princiapls/Managers - Private and Public Sector

Observations

- 40.1% of survey respondents were self-employed/principals/managers in the private and public sector.
- 78.7% of respondents agree that the UBC Master of Landscape Architecture Program graduates enough students to fill the demand in BC.
- 25.6% of responding firms predict that they will hire a staff member in 2012 with 0-3years experience.
- 27.7% of responding firms predict that they will hire a staff member in 2012 with 3-5+yrs experience.
- 26.1% of firms indicate that between 75-100% of their new hires in 2011 were educated outside of BC.
- 48.9% of firms utilize the BCSLA website to advertise available staff positions.
- 44.7% of respondents work a total of 31-40 hours per week of billable and non-billable time.
- 27.7% of respondents work a total of 41-50 hours per week of billable and non-billable time.

7.6 Self-Employed/Princiapls/Ma	na	ge	ers	<u>- P</u>	<u>riva</u>	<u>ate</u>	ar	<u>าd</u>	<u>Public</u>	<u> </u>	<u>ector</u>
		47		47	47	47		47		107	
	101+					+		+			
		%0.0 %		%0:0) (0)	_	_	_	2.1%			-
	71-	0.0		(0) (0)	0.0%	0.0%	0.0%	0.0 0.0%	9		-
	51-	0.0 (0.0	2	(0)	0.0%	(0)	0.0%	0.0%	<u>(</u>)		
	41-	0.0 0.0	2	0.0% (0)	0.0%	0.0%	0.0%	0.0% 0.0%	<u>5</u>		
	31-	0.0 0.0%	2	0.0% (0)	%0.0	0)	%0.0	%0.0 0.0%	 		
		%0:0		(0) %0.0				%0.0 0.0%			
		0.0%		0.0) (0)		_	-	0.0%			
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		%0.0 %0.0		%0.0 %0.0 %0.0	-	-		_			. Q43)
		2.1%		(0)		+		%0.0 (6)			(2007
	12-	2.1%	=	(0) (0)	0.0%	0.0%	0.0%	4.3%	<u>Ú</u>		stion.
	10-	2.1%	=	0.0% (0)	2.1%	0.0%	0.0%	%0.0 0.0%	<u>5</u>		his que
	8-9	2.1%	Ē	0.0% (0)	6.4%	(3)	0)	0.0%	<u></u>		on to tl
ι _ν	2-9	2.1%		0.0% (0)	2.1%	0.0%	%0.0	2.1%	Ē		mparis
oloyee	4-5	4.3%		2.1%				%	<u> </u>		/ey col
E E E											77 sun
E	2-3	23.4%	-	(2)	4.3%	+	-	_	<u>(S)</u>		he 20(
7 of 7	_	46.8%	Ì	8.5% (4)	12.8%	(6) 8.5%	(4)	27.7%	(13)		lix for t
Number of Full-Time Employees		14.9%	<u>.</u>	85.1% (40)	%0.99	(31)	(40) 61.7%	(29) 57.4%	(22)		Note: Please see Appendix for the 2007 survey comparison to this question. (2007: Q43)
	0				9						e see /
60. Full Time Staff: Including yourself, how many people are currently employed full-time (more than 35 hours per week) by your company/ department? (Please select "0" for categories which are not	IICabit	BCSLA Registered	Landscape Architect(s)	3CSLA -andscape	Architect Member(s) BCSLA	n(s)	Associate(s) Administrative	Staff Employee(s)	with other qualifications related to landscape	design Skipped Question	Pleas
Time Stall Time Stall Includin yourself how ma people a currentlemploye full-time (more the 35 hours per wee by your compandepartm (Please select "0" for categoria which are not the select are not the select which are not the select which are not the select are select which are not the select are not the select are select which are not the select are selec	app	BCSLA Registe	Land	BCS	Architect Member(BCSLA	Intern(s) BCSLA	Asso	Staff Emp	with quali relate lands	Skif	Note:

7.6 Self-Employed/Princiapls/Managers - Private and Public Sector

are not applicable.) 1 2-3 4-5 6-7 8-9 10- 12- 14- 16- 21- 26-	on a part-time basis (fewer than 35 hours per week) by your company/department? (Please select "0" for categories which	basis (fe rtment?	wer tha (Please	ın 35 hı ; select	ours pe "0" for	r week catego	by yor	ur hich											
4.12% 8.5% 4.3% 0.0% <t< th=""><th>are not applica</th><th>ble.)</th><th>_</th><th>2-3</th><th></th><th>2-9</th><th>6-8</th><th>10-</th><th>12-</th><th>14-</th><th>16-</th><th></th><th>26-</th><th>31-40</th><th>41-</th><th>51-</th><th>71-</th><th></th><th></th></t<>	are not applica	ble.)	_	2-3		2-9	6-8	10-	12-	14-	16-		26-	31-40	41-	51-	71-		
d (41) (4) (2) (0)		87.2%	8.5%	4.3%	%0.0	%0.0	%0.0	0.0%	%0:0	%0:0	%0:0		%0:0	%0.0	%0:0		%0:0	_	47
e (46) (0.0% 2.1% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0% 0		(41)	(4)	(2)	(0)	0	0	0	0	0	0		(0)	(0)	0		(0)	0	
3) 37.3% 0.0% 2.1% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0% 0																			
(46) (0) (1) (0) (0) (0) (0) (0) (0) (0) (0) (0) (0		97.9%	%0.0	2.1%	%0.0				-		$\overline{}$	%0.0	%0.0	%0.0		%0.0	%0.0	%0.0	47
97.3% 2.1% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0% 0		(46)	(0)	£	0							(0)	(0)	(0)	(0)	0	(0)	0	
(46) (1) (0) (0) (0) (0) (0) (0) (0) (0) (0) (0		,																	
97.3% 2.1% 0.0%																	_		
(46) (1) (0) (0) (0) (0) (0) (0) (0) (0) (0) (0		%6'26	2.1%	%0:0	%0:0	0.0%	%0.0).0%	%0.0	%0.0	0.0%	0.0%		%0.0	%0.0	%0.0			47
s) (47) (0) (0) (0) (0) (0) (0) (0) (0) (0) (0		(46)	(1)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)		(0)	(0)	(0)	_		
s) (47) (0) (0) (0) (0) (0) (0) (0) (0) (0) (0		400.00 k	%0.0	%0.0	%0.0	%0.0	%0.0).0%	%0.0	%0.0	0.0%	%0.0		%0.0	%0.0	%0.0			47
(40) (6) (1) (1) (0) (0) (0) (1) (0) (0) (0) (0) (0) (0) (0) (0) (0) (0	$\overline{}$	(47)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)		(0)	(0)	(0)	_	(0)	
(40) (6) (1) (0) (0) (0) (0) (0) (0) (0) (0) (0) (0		85.1%	12.8%	2.1%	%0.0	0.0%	%0.0) %0°C	%0.0	%0.0	0.0%	0.0%		%0.0	%0.0	%0.0	_	%0.0	47
(42) (2) (1) (1) (0) (0) (1) (0) (0) (0) (0) (0) (0) (0) (0) (0) (0		(40)	(9)	(1)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)		(0)	(0)	(0)	_	(0)	
(42) (2) (1) (1) (0) (0) (0) (1) (0) (0) (0) (0) (0)		89.4%	4.3%	2.1%	2.1%	%0.0	%0:0	0.0%	2.1%	%0.0	%0.0	%0.0		%0.0	%0:0	%0:0	_		47
Su		(42)	(2)		£	0	0	<u>(</u>	£	0	0	0		0	0	0	(0)	0	
andscape esign skipped	lualifications																		
andscape lesign Skripped	elated to																		
Skipped	andscape																		
Skipped	lesian																		
	skipped																		107
Question	Suestion																		

Note: Please see Appendix for the 2007 survey comparison to this question. (2007: Q44)

	Response Count	47	47	47	47	47	47	107
	101+	0.0 _% 000	(0)	%0.0 (0)	0.0% (0)	(0)	%0.0 (0)	
	71-	%0.0 (0)	%0.0 (0)	%0.0 (0)	0.0% (0)	0.0) (0)	%0.0 (0)	
	51-70	0.0% (0)	(0)	0.0% (0)	0.0% (0)	(0)	0.0% (0)	
	41- 50	0.0)	(0)	0.0% (0)	%0.0 (0)	(0)	%0.0 (0)	
	31- 40	%0.0 (0)	(0)	%0.0 (0)	0.0% (0)	(0)	0.0% (0)	
	26- 30	%0.0 (0)	(0)	0.0% (0)	0.0% (0)	(0)	0.0% (0)	
	21- 25	%0.0 (0)	(0)	%0.0 (0)	%0.0 (0)	%0.0 (0)	%0.0 (0)	
	16- 20	%0.0 (0)	%0.0 (0)	%0.0 (0)	0.0% (0)	0.0) (0)	%0.0 (0)	-
	4 5	%0.0 (0)	(0)	%0.0 (0)	0.0% (0)	(0)	%0.0 (0)	
	13-	%0.0 (0)	(0)	%0.0 (0)	0.0% (0)	(0)	%0.0 (0)	
	10-11	%0.0 (0)	(0)	%0.0 (0)	%0.0 (0)	%0.0 (0)	%0.0 (0)	
	6-8	%0.0 (0)	(0)	%0.0 (0)	%0.0 (0)	%0°0 (0)	%0.0 (0)	
	2-9	%0:0 (0)	(0)	%0.0 (0)	%0.0 (0)	%0°0 (0)	%0.0 (0)	
S	4-5	%0.0 (0)	(0)	0.0% (0)	0.0% (0)	0.0% (0)	0.0% (0)	
employ employ	2-3	2.1%	(0)	0.0% (0)	0.0% (0)	2.1%	2.1%	
Contracted Employees	~	4.3%	2.1% (1)	4.3% (2)	0.0% (0)	14.9%	10.6% (5)	
	0	93.6% (44)	97.9% (46)	95.7% (45)	100.0% (47)	83.0% (39)	87.2% (41)	
62. Contract Staff: How many people do you currently employ / manage on a temporary contract basis? (Please select "0" for categories which are not applicabple)		BCSLA Registered Landscape Architect(s)	ape st r(s)		BCSLA Associate(s)	Employee(s) with other qualifications related to landscape design	Administrative Staff	Skipped Question

Note: Please see Appendix for the 2007 survey comparison to this question. (2007: Q45)

63. Recruitment: Please list the number of landscape architectural related positions searched for in 2011.	Number of J	ob Openings						
	0	1	2	3	4	5	6+	Response Count
Entry level	76.6% (36)	12.8% (6)	10.6% (5)	0.0%	0.0%	0.0%	0.0%	47
2 to 3 years experience	78.7% (37)	10.6% (5)	6.4% (3)	0.0%	0.0%	0.0%	4.3%	47
3 to 5 years experience	78.7% (37)	14.9% (7)	2.1% (1)	2.1%	0.0%	0.0%	2.1%	47
> 5 years experience	70.2% (33)	19.1% (9)	8.5% (4)	0.0%	0.0%	0.0%	2.1%	47
Skipped Question				(=)	(-)		1	107

Note: Please see Appendix for the 2007 survey comparison to this question. (2007: Q46)

64. Recruitment: How many positions do you anticipate on adding in 2012?	Number	of Job Openin	gs					
	0	1	2	3	4	5	6+	Response Count
Entry level	78.7% (37)	21.3% (10)	0.0%	0.0%	0.0%	0.0%	0.0%	47
2 to 3 years experience	89.4% (42)	4.3% (2)	6.4%	0.0%	0.0%	0.0%	0.0%	47
3 to 5 years experience	83.0%	14.9% (7)	2.1%	0.0%	0.0%	0.0%	0.0%	47
> 5 years experience	87.2% (41)	12.8% (6)	0.0%	0.0%	0.0%	0.0%	0.0%	47
Skipped Question								107

Note: This question was not part of the 2007 survey.

65. Have you had difficulty filling landscape architectural related positions in the past year?	2012 Response Count	2012 Response Percent	2007 Response Percent
Yes	15	31.9%	54.2%
No	32	68.1%	47.5%
Y/N: Please explain.	23		N/A
Answered question	47		59
Skipped question	107		126

66. On average, how long does it take to fill landscape architecture related positions at your company?	2012 Response Count	2012 Response Percent	2007 Response Percent
<1 month	20	43.5%	17.4%
1-2 months	10	21.7%	45.7%
3-6 months	11	23.9%	17.4%
7-9 months	3	6.5%	4.3%
10-12 months	0	0.0%	0.0%
>12 months	2	4.3%	N/A
Not successful	N/A	N/A	21.7%
Answered question	46		46
Skipped question	108		139

67. How do you publicize available positions? (Please check all that apply.)	2012 Response Count	2012 Response Percent
BCSLA website	23	48.9%
BCSLA Friday File	21	44.7%
Other provincial websites	15	31.9%
ASLA Joblink	8	17.0%
Other	26	55.3%
Answered question	47	
Skipped question	107	

Note: This question was not part of the 2007 survey.

68. Education: In the last two years, what percentage of your hires received their education in Landscape Architecture outside of British Columbia?	2012 Response Count	2012 Response Percent	2007 Response Percent (refers to 2005 and 2006)
0%	16	34.8%	42.1%
1-25%	4	8.7%	
26-50%	4	8.7%	21.1%
51-75%	5	10.9%	8.8%
76-100%	12	26.1%	29.8%
Not sure	5	10.9%	N/A
Answered question	46		57
Skipped auestion	108		128

69. UBC Graduates: How many of your current professional staff hold UBC Landscape Architecture degrees? (Please enter "0" for categories that are not applicable.)	Number	of Staff with a MLA or BLA from UBC	with a	MLA or	BLA fro	om UBC							
	0	1-2	3-4	2-6	2-8	9-10	11-12	13-	15-	-71	19-	21+	Response
								4	16	8	20		Count
Entry level	%9.9/	>	4.3%	2.1%	%0.0	%0.0	0.0%	%0.0	%0.0	0.0%	%0.0	%0:0	47
	(36)		(2)		0	0		0	(0)	0	0	0	
2 to 3 years experience	85.1%	6.4%	6.4%	2.1%	0.0%	%0.0	0.0%	%0.0	%0.0	0.0%	%0.0	0.0%	47
	(40)	(3)	(3)		0	0	_	0	0	0	0	0	
3-5 years experience	80.9%	10.6%	6.4%	%0:0	2.1%	%0.0	0.0%	%0.0	%0.0	0.0%	%0.0	0.0%	47
	(38)	(2)		(0)	(1)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	
Senior level	63.8%	31.9%	4.3%	%0.0	0.0%	0.0%	%0.0	%0°0	%0°0	%0.0	%0°0	%0.0	47
	(30)	(12)	(2)	0	0	0	0	0	0	0	0	0	
Partners	26.6 %	23.4%	%0.0	%0.0	%0.0	%0.0	0.0%	%0.0	%0.0	0.0%	%0'0	%0.0	47
	(36)	(11)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	
Skipped Question	`	` '	,	` `	, ,	` ,	` `	` ,	` ,	` ,	` ,	` ,	107

Note: Please see Appendix for the 2007 survey comparison to this question. (2007: Q50)

70. UBC Program: In your opinion, does the UBC Master of Landscape Architecture Program graduate enough students to fill the demand in BC?	2012 Response Count	2012 Response Percent	2007 Response Percent
Yes	37	78.7%	49.2%
No	10	21.3%	50.8%
Answered guestion	47		61
Skipped question	107		124

71. Work Hours: Approximately how many hours (billable and non billable) do you work per week.	Numbe	r of Hours	s Per Wee	ek								
TOTAL POLITICAL	0	1-5	6-10	11-15	16-20	21-25	26-30	31-35	36-40	41-45	46-50	
Billable	10.6% (5)	0.0%	8.5% (4)	0.0%	8.5% (4)	19.1% (9)	17.0% (8)	21.3% (10)	10.6% (5)	2.1%	0.0%	47
Non Billable	25.5% (12)	10.6%	21.3%	8.5% (4)	6.4%	19.1%	4.3%	2.1%	0.0%	0.0%	0.0%	47
Total hours	8.5% (4)	0.0%	0.0%	2.1%	2.1%	2.1% (1)	2.1%	12.8%	31.9% (15)	12.8%	14.9%	47
Skipped Question												107
71. Work Hours:	Numbe	r of Hours	s Per Wee	ek								

71. Work Hours: Approximately how many hours (billable and non billable) do you work per week.	Numbe	r of Hour	s Per We	ek				
	51-55	56-60	61-65	66- 70	71- 75	76-80	81+	
Billable	0.0%	0.0%	0.0%	2.1%	0.0%	0.0%	0.0% (0)	47
Non Billable	0.0%	0.0%	2.1%	0.0%	0.0%	0.0%	0.0% (0)	47
Total hours	2.1%	4.3%	0.0%	2.1%	0.0%	0.0%	2.1% (1)	47
Skipped Question								107

Note: Please see Appendix for the 2007 survey comparison to this question. (2007: Q55)

72. Charge- out Rates: What hourly charge- out rates do you charge for yourself or staff? (Provide ranges if necessary)	Hourly	Charge	out Ra	ge										
	N/A	\$45	\$50	\$55	\$60	\$65	\$70	\$75	\$80	\$85	\$90	\$95	\$100	Count
Principal	27.7% (13)	0.0%	0.0%	0.0%	2.1%	0.0%	0.0%	4.3% (2)	0.0%	0.0%	2.1%	4.3%	6.4%	47
Associate	72.3% (34)	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	4.3%	0.0%	2.1%	2.1%	47
Landscape Architect – Junior	66.0% (31)	0.0%	2.1%	0.0%	2.1% (1)	4.3% (2)	0.0%	0.0%	0.0%	4.3% (2)	4.3% (2)	0.0%	6.4%	47
Landscape Architect – Senior	61.7% (29)	0.0% (0)	0.0%	0.0%	0.0%	0.0% (0)	0.0% (0)	2.1% (1)	0.0%	2.1% (1)	2.1% (1)	0.0% (0)	2.1% (1)	47
Landscape Intern	57.4% (27)	0.0%	4.3% (2)	4.3% (2)	0.0%	4.3% (2)	2.1%	4.3% (2)	2.1%	2.1%	6.4%	8.5% (4)	0.0%	47
Technician	57.4% (27)	2.1%	8.5% (4)	0.0%	0.0%	4.3%	6.4%	10.6%	0.0%	6.4%	2.1%	0.0%	0.0%	47
Skipped Question														107

Note: Please see Appendix for the 2007 surveycomparison to this question. (2007: Q56)

Question 72 continued

72. Charge- out Rates: What hourly charge- out rates do you charge for yourself or staff? (Provide ranges if necessary)	Hourly	Charge	out Ra	ge										
necessary,	\$105	\$110	\$115	\$120	\$125	\$130	\$135	\$140	\$145	\$150	\$170	\$175	\$180	Count
Principal	4.3%	6.4%	0.0%	4.3%	6.4%	2.1%	0.0%	2.1%	2.1%	4.3%	10.6%	6.4%	2.1%	47
Associate	0.0%	2.1%	0.0%	4.3%	4.3%	0.0%	0.0%	2.1%	0.0%	4.3%	2.1%	0.0%	0.0%	47
Landscape Architect – Junior	0.0%	4.3% (2)	4.3% (2)	0.0%	0.0%	0.0%	0.0%	2.1%	0.0%	0.0%	0.0%	0.0%	0.0%	47
Landscape Architect – Senior	2.1% (1)	4.3% (2)	4.3% (2)	6.4% (3)	4.3% (2)	2.1% (1)	2.1% (1)	0.0%	0.0%	4.3% (2)	0.0%	0.0%	0.0% (0)	47
Landscape	2.1%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	2.1%	0.0%	0.0%	0.0%	0.0%	0.0%	47
Intern	(1)	(0)	(0)	(0)	(0)	(0)	(0)	(1)	(0)	(0)	(0)	(0)	(0)	
Technician	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	2.1%	0.0%	0.0%	0.0%	47
Skipped Question								, ,						107

72. Charge-out Rates: What hourly charge-out rates do you charge for yourself or staff? (Provide ranges if necessary)	Hourly Cha	rge-out Rage				
` ,	\$185	\$190	\$195	\$200	\$201+	Count
Principal	0.0% (0)	0.0% (0)	0.0% (0)	0.0% (0)	2.1% (1)	47
Associate	0.0% (0)	0.0% (0)	0.0% (0)	0.0% (0)	0.0% (0)	47
Landscape Architect – Junior	0.0% (0)	0.0% (0)	0.0% (0)	0.0% (0)	0.0% (0)	47
Landscape Architect – Senior	0.0% (0)	0.0% (0)	0.0% (0)	0.0% (0)	0.0% (0)	47
Landscape Intern	0.0% (0)	0.0% (0)	0.0% (0)	0.0% (0)	0.0% (0)	47
Technician	0.0% (0)	0.0% (0)	0.0% (0)	0.0% (0)	0.0% (0)	47
Skipped Question						107

Note: Please see Appendix for the 2007 survey comparison to this question. (2007: Q56)

73 Multipliers.	Multiplier	ρľ												
		5												
Approximately														
what														
"multipliers"														
do you use														
to calculate														
charge-out														
rates in														
relation to														
salary rates?														
For example,														
an hourly														
charge-out														
rate of \$75														
for a person														
oarning \$25														
por hour														
inoni iad														
would be														
3.0. (Please														
Select IVA														
tor categories														
multipliers are														
not used.)	N/A	1.25	1.5	1.75	2.00	2.25	2.50	2.75	3.00	3.25	3.50	3.75	4.00	Response
														Count
Principle	55.3%	%0.0	4.3%	%0.0 %)	6.4%	4.3%	8.5%	6.4%	10.6%	%0.0			%0.0	47
Associate	%9.9 <u>/</u>	%0.0	%0.0	%0.0	4.3%	2.1%	4.3%	4.3%	(5) 6.4%	2.1%	%0.0	%0.0	%0.0	47
	(36)	(0)	(0)	(0)	(2)	(1)	(2)	(2)	(3)	(1)			(0)	ļ
Landscape	70.2%	%0.0	%0.0	%0.0	4.3%	4.3%	6.4%	4.3%	6.4%	2.1%	2.1%		0.0%	47
Architect Landscape	(33) 66.0%	%0:0 0:0%	%0.0 0.0%	%0.0 0.0	4.3%	4.3%	(3) 8.5%	4.3%	(3) 6.4%	2.1%	4.3%	%0.0 0.0%	%0.0 0.0	47
Intern	(31)	0	(0)	(0)	(5)	(2)	(4)	(2)	(3)	£	(2)		0	
Technician	29.6%	%0.0	%0.0	%0.0	8.5%	%0.0	10.6%	4.3%	4.3%	2.1%	4.3%	%8	2.1%	47
	(28)	9	(0)	(0)	(4)	0	(2)	(5)	(2)	Ξ	(2)	(2)	3	707
Skipped Question														707
Note: Please see Appendix for the 2007	Appendix	c for the		rvey con	nparisor	to this c	survey comparison to this question. (2007: Q57)	(2007: Q	(22)					

74. Salaries: What typical salaries (expressed as hourly rates \$/hour)	Dollars	Dollars Per Hour	'n														
do you pay for staff in the following																	
SCHOOLS	N/A	\$9-	\$18- \$20	\$21-	\$24-	\$27-	-		\$36-	-	\$46-	\$51-	\$56-	\$61-	\$66-	\$71+	Count
Principals	46.8%	%0:0 (0)	%0:0 (0)	2.1%	%0:0 (O)	%0:0 (O)	+			+	8.5%	4.3%	4.3%	+	6.4%	6.4%	47
Associates	74.5%	%0:0 (0)	0.0% (0)	0.0% (0)	%0.0 (0)	6.4%	2.1%	2.1%		+	4.3%	0.0% (0)	%0.0 (0)	-	%0.0 (0)	%0.0 (0)	47
Landscape Architects	63.8% (30)	%0.0 (0)	0.0% (0)	0.0% (0)	0.0% (0)	4.3%			8.5%	6.4%	8.5%	%0:0 (0)	0.0% (0)	%0.0 (0)	%0.0 (0)	%0.0 (0)	47
(>10 years experience						ĵ					<u> </u>	D)))	2	
post registration)																	
Landscape,	68.1%	%0.0	%0.0	%0.0	4.3%	2.1%	6.4%	%	%	4.3%	%0.0	%0.0	%0.0	%	%0.0	%0.0	47
Architects (7-10 years post	(32)	0	(0)	(0)	(2)	£	(3)	(3)	(4)	(2)	(O)	(0)	(O)	<u> </u>	(O)	(O)	
registration) Landscape	70.2%	%0.0	%0.0	2.1%	4.3%	4.3%	+	+	+	2.1%	0.0%	%0.0	%0.0	%0.0	%0.0	0.0%	47
Architects	(33)	(0)	(0)	(1)	(2)	(2)	(3)	(1)	(4)	(1)	(0)	(0)	(0)		(0)	(0)	
(4-6)years post registration)																	
Landscape (%0.99	%0:0	%0.0	6.4%	8.5%	6.4%	4.3%	2.1%	4.3%	2.1%	%0.0	%0.0	%0.0	%0.0	%0.0 (3)	%0.0	47
Architects (0-3 years post	(31)	<u>(</u>)	<u>(</u>)	(3)	(4)	<u>ල</u>				E)	(O)	(O)	(O)		(0)	(O)	
Landscape	57.4%	%0.0	4.3%	6.4%	12.8%	8.5%	%0.0	4.3%	6.4%	%0.0	%0.0	%0.0	%0.0	+	%0.0	%0.0	47
Interns (2-3 years	(27)	0	(2)	(3)	(9)	<u>4</u>					(0)	(0)	(0)	(0)	(0)	(0)	
Landscape	%0.99	2.1%	6.4%	12.8%	6.4%	%0.0	4.3%	+	+	+	%0.0	%0.0	%0.0	+	%0.0	%0.0	47
Interns (< 1 year	(31)	(1)	(3)	(9)	(3)	(0)	(2)	(0)	£)	(O)	(0)	(0)	(0)	(0)	(0)	(0)	
Technical	55.3%	4.3%	10.6%	10.6%		%0.0	+	+	+	%0.0	%0.0	%0.0	%0.0	%0.0		%0.0	47
Support	(26)	(2)	(2)	(2)	(4)	(0)	(2)	(2)	(1)	(0)	(0)	(0)	(0)	0)		(0)	
Skipped Question 107																	

Note: Please see Appendix for the 2007 survey comparison to this question. (2007: Q58)

Observations

- 57.7% of sole practitioner are over the age of 50. This compares to 14.7% of respondents in 2007.
- 42.3% of respondents indicate that they have received a Masters Degree in Landscape Architecture. This
 compares to 33.3% in 2007
- More Sole Practioners are earning hourly wages between \$30-\$51 in 2012. There is a significant reduction in hourly rates for a smaller percentage of Sole Practitioners from 2007.
 - o 26.8% of 2012 respondents indicated hourly rates between \$18-\$30. This compares to 20.5% in 2007.
 - o 49.9% of 2012 respondents indicated hourly rates between \$30-\$51. This compares to 23.5% in 2007.
 - o 11.5% of 2012 respondents indicated hourly rates between \$71-101. This compares to 44.1% in 2007.
- 80% of respondents indicated that they had no benefit plans for extended health/dental/or disability.

1. Please indicate your age.	2012 Response Count	2012 Response Percent	2007 Response Percent
20-25	0	0.0%	0.0%
26-30	3	11.5%	0.0%
31-35	3	11.5%	20.6%
36-40	1	3.8%	11.8%
41-45	2	7.7%	11.8%
46-50	2	7.7%	11.8%
51-55	6	23.1%	29.4%
56-60	8	30.8%	5.9%
61-65	1	3.8%	5.9%
66-70	0	0.0%	2.9%
70+	0	0.0%	0.0%
Prefer not to say	0	0.0%	N/A
Answered question	26		34
Skipped question	0		0

2. Please indicate your gender.	2012 Response Count	2012 Response Percent	2007 Response Percent
Male	11	42.3%	44.1%
Female	15	57.7%	55.9%
Prefer not to say	0	0.0%	N/A
Answered question	26	42.3%	34
Skipped guestion	0		0

6. What is the HIGHEST LEVEL of education you have received?	2012 Response Count	2012 Response Percent	2007 Response Percent
Undergraduate degree in Landscape Architecture	9	34.6%	42.4%
Graduate degree in Landscape Architecture	1	3.8%	6.1%
Masters degree in Landscape Architecture	11	42.3%	33.3%
PhD in Landscape Architecture	0	0.0%	0.0%
Other undergraduate degree (please specify below)	2	7.7%	3.0%
Other graduate degree (please specify below)	3	11.5%	15.2%
Other	5	34.6%	N/A
Answered question	26		33
Skipped question	0		1

9. Which BCSLA title do you currently hold?	2012 Response Count	2012 Response Percent	2007 Response Percent
BCSLA Associate	0	0.0%	N/A
BCSLA Inactive Landscape Architect	0	0.0%	N/A
BCSLA Intern	4	15.4%	23.5%
BCSLA Landscape Architect Member	4	15.4%	2.9%
BCSLA Registered Landscape Architect	18	69.2%	73.5%
BCSLA Retired Landscape Architect	0	0.0%	0.0%
Non-BCSLA member	0	0.0%	N/A
BCSLA Student	26	0.0%	0.0%
Answered question	0		34
Skipped guestion	0		0

20. Please identify which of the following best describes the sector of the profession you are currently employed in. (Please check all that apply.)	2012 Response Count	2012 Response Percent	2007 Response Percent
Design/Build	2	7.7%	N/A
Non-Governmental Agency	0	0.0%	N/A
Partnership/Corporation	2	7.7%	0.0%
Public Sector – Government	1	3.8%	0.0%
Public Sector – Educational	0	0.0%	5.9%
Sole Practitioner/Self Employed	26	100.0%	102.9%
I am currently unemployed.	1	3.8%	N/A
Identify Other Organization	0	0.0%	2.9%
Answered question	26		34
Skipped question	0		0

21. Job Title: What is the title of the job position you hold? (Please select the most appropriate title.)	2012 Response Count	2012 Response Percent	2007 Response Percent
Adjunct or Sessional Faculty	0	0.0%	5.9%
Associate	0	0.0%	5.9%
Intern	1	3.8%	11.8%
Landscape Architect	6	23.1%	20.6%
Landscape Designer	1	3.8%	N/A
Landscape Technician	1	3.8%	N/A
Planner	1	3.8%	N/A
Principal	9	34.6%	64.7%
Professor	0	0.0%	0.0%
Senior Landscape Architect	3	11.5%	8.8%
Other	4	15.4%	5.9%
Answered question	26		34
Skipped question	0		0

25. What is your current income (dollars per hour, excluding overtime and/or benefits)? If you do not know or do not have a fixed hourly rate, divide your total yearly income by the total number of regular hours worked per year. (Note: This question pertains to the hourly rate you are actually paid, NOT your "bill-out" rate.)	2012 Response Count	2012 Response Percent	2007 Response Percent
<\$15.00	0	0.0%	2.9%
\$15.01-\$17.99	0	0.0%	0.0%
\$18.00-\$20.99	1	3.8%	5.9%
\$21.00-\$23.99	2	7.7%	2.9%
\$24.00-\$26.99	3	11.5%	8.8%
\$27.00-\$29.99	1	3.8%	2.9%
\$30.00-\$32.99	5	19.2%	2.9%
\$33.00-\$35.99	1	3.8%	5.9%
\$36.00-\$40.99	2	7.7%	8.8%
\$41.00-\$45.99	0	0.0%	0.0%
\$46.00-\$50.99	5	19.2%	5.9%
\$51.00-\$55.99	1	3.8%	8.8%
\$56.00-\$60.99	1	3.8%	2.9%
\$61.00-\$65.99	0	0.0%	0.0%
\$66.00-\$70.99	0	0.0%	0.0%
\$71.00-\$75.99	0	0.0%	11.8%
\$76.00-\$80.99	0	0.0%	0.0%
\$81.00-\$85.99	0	0.0%	5.9%
\$86.00-\$90.99	1	3.8%	8.8%
\$91.00-\$95.99	0	0.0%	0.0%
\$96.00-\$100.99	2	7.7%	17.6%
\$101.00+	1	3.8%	N/A
Answered question	26		34
Skipped question	0		0

33. Overtime Pay: How are you compensated for overtime hours? (Please choose all that apply or all options that your employer offers.)	2012 Response Count	2012 Response Percent	2007 Response Percent
No compensation	1	9.1%	48.4%
Time off in lieu	4	36.4%	19.4%
Paid at regular hourly rate	5	45.5%	35.5%
Paid at enhanced hourly rate: 1.5 times hourly	1	9.1%	0.0%
pay			
paid at enhanced hourly rate: double hourly	1	9.1%	
pay			
Answered question	11		31
Skipped question	15		3

39. Benefits: Which of the following benefits do you receive from your employer or finance through your company? (Please select all that apply.)	2012 Response Count	2012 Response Percent	2007 Response Percent
None	20	80.0%	N/A
Life Insurance	2	8.0%	33.3%
Short term disability	2	8.0%	55.6%
Long term disability	3	12.0%	44.4%
Dental Insurance	4	16.0%	44.4%
Vision care	3	12.0%	22.2%
Medical, extended health and prescription drugs	4	16.0%	77.8%
Other	1	4.0%	0.0%
Answered question	25		9
Skipped question	1		25

48. What other benefits are provided by your employer or paid by your company? (Please choose all that apply.)	2012 Response Count	2012 Response Percent	2007 Response Percent
Company Vehicle	4	16.0%	54.5%
Travel to work (mileage)	2	8.0%	13.6%
Travel to work (Transit)	1	4.0%	0.0%
Parking at work	7	28.0%	18.2%
Cell phone rental	5	20.0%	50.0%
Computer at home	4	16.0%	31.8%
Internet at home	2	8.0%	31.8%
Phone at home	2	8.0%	22.7%
Refreshments such as drinks/ snacks in the office	6	24.0%	27.3%
Paid time off at Christmas in addition to vacation	1	4.0%	22.7%
Christmas Party	5	20.0%	59.1%
Other social events	3	12.0%	40.9%
Meal costs relating to working overtime	1	4.0%	27.3%
Travel costs relating to working overtime	2	8.0%	27.3%
Day Care Costs	1	4.0%	0.0%
Flexible Work Hours	8	32.0%	68.2%
N/A	11	44.0%	N/A
Other	4	16.0%	N/A
Answered question	25		22
Skipped question	1		12

74. Salaries: What typical salaries (expressed as hourly rates \$/hour) do you pay for staff in the following positions?						Dollars Per Hour			
positions:	N/A	\$9-\$17	\$18- \$20	\$21-\$23	\$24-\$26	\$27-\$29	\$30- \$32	\$33- \$35	lioui
Principals	47.1% (8)	0.0%	0.0%	5.9% (1)	0.0% (0)	0.0% (0)	5.9%	0.0%	1
Associates	88.2%	0.0%	0.0%	0.0% (0)	0.0% (0)	0.0% (0)	5.9%	0.0%	1
Landscape Architects	(15) 82.4%	0.0%	0.0%	0.0% (0)	0.0% (0)	0.0% (0)	(1) 5.9%	0.0%	1
(>10 years experience post registration)	(14)	(0)	(0)				(1)	(0)	
Landscape Architects	88.2%	0.0%	0.0%	0.0% (0)	0.0% (0)	0.0% (0)	5.9%	0.0%	1
(7-10 years post registration)	(15)	(0)	(0)				(1)	(0)	
Landscape Architects	88.2%	0.0%	0.0%	0.0% (0)	0.0% (0)	0.0% (0)	5.9%	0.0%	1
(4-6)years post registration)	(15)	(0)	(0)				(1)	(0)	
Landscape Architects	88.2%	0.0%	0.0%	0.0% (0)	0.0% (0)	11.8%	0.0%	0.0%	1
(0-3 years post registration)	(15)	(0)	(0)			(2)	(0)	(0)	
Landscape Interns (2-3	70.6%	0.0%	0.0%	0.0% (0)	17.6%	11.8%	0.0%	0.0%	1
vears experience) Landscape Interns (< 1	(12) 82.4%	0.0%	(0) 5.9%	11.8%	0.0% (0)	0.0% (0)	0.0%	0.0%	1
year experience) Technical Support	(14) 70.6%	(0) 0.0%	(1)	(2)	,	, ,	(0) 5.9%	(0)	
recnnical Support			5.9%	5.9% (1)	11.8%	0.0% (0)			1
	(12)	(0)	(1)		(2)		(1)	(0)	

74. Salaries: What typica positions?	•	-	-	·					Dollars Per Hour
	\$36-\$40	\$41- \$45	\$46- \$50	\$51-\$55	\$56-\$60	\$61-\$65	\$66- \$70	\$71+	
Principals	0.0% (0)	0.0%	17.6%	0.0% (0)	0.0% (0)	5.9% (1)	5.9%	11.8%	17
Associates	0.0% (0)	0.0%	0.0%	0.0% (0)	0.0% (0)	5.9% (1)	0.0%	0.0%	17
Landscape Architects (>10 years experience	0.0% (0)	(0) 5.9% (1)	(0) 5.9% (1)	0.0% (0)	0.0% (0)	0.0% (0)	0.0% (0)	0.0% (0)	17
post registration) Landscape Architects (7-10 years post	5.9% (1)	0.0%	0.0%	0.0% (0)	0.0% (0)	0.0% (0)	0.0%	0.0%	17
registration) Landscape Architects	5.9% (1)	0.0%	0.0%	0.0% (0)	0.0% (0)	0.0% (0)	0.0%	0.0%	17
(4-6)years post registration) Landscape Architects	0.00/_(0)	(0)	(0)	0.00/ /0>	0.00/ /0>	0.00/ /0>	(0)	(0)	
(0-3 years post	0.0% (0)	0.0%	0.0%	0.0% (0)	0.0% (0)	0.0% (0)	0.0%	0.0%	17
registration) Landscape Interns (2-3	0.0% (0)	0.0%	0.0%	0.0% (0)	0.0% (0)	0.0% (0)	0.0%	0.0%	17
years experience) Landscape Interns (< 1 year experience)	0.0% (0)	0.0%	0.0% (0)	0.0% (0)	0.0% (0)	0.0% (0)	0.0% (0)	0.0%	17
Technical Support	0.0% (0)	0.0% (0)	0.0%	0.0% (0)	0.0% (0)	0.0% (0)	0.0% (0)	0.0% (0)	17

Answered: 17 Skipped: 9

1. Please indicate your age.	2012 Response Count	2012 Response Percent	2007 Response Percent
20-25	2	2.7%	4.8%
26-30	13	17.3%	15.5%
31-35	20	26.7%	11.9%
36-40	6	8.0%	15.5%
41-45	9	12.0%	13.1%
46-50	5	6.7%	15.5%
51-55	7	9.3%	16.7%
56-60	7	9.3%	6.0%
61-65	4	5.3%	1.2%
66-70	1	1.3%	0.0%
70+	0	0.0%	0.0%
Prefer not to say	1	1.3%	N/A
Answered question	75		84
Skipped question	0		0

2. Please indicate your gender.	2012 Response Count	2012 Response Percent	2007 Response Percent
Male	38	50.7%	53.6%
Female	36	48.0%	46.4%
Prefer not to say	1	1.3%	N/A
Answered question	75		84
Skipped guestion	0		0

6. What is the HIGHEST LEVEL of education you have received?	2012 Response Count	2012 Response Percent	2007 Response Percent
Undergraduate degree in Landscape Architecture	18	24.0%	47.5%
Graduate degree in Landscape Architecture	10	13.3%	8.3%
Masters degree in Landscape Architecture	39	52.0%	35.7%
PhD in Landscape Architecture	0	0.0%	0.0%
Other undergraduate degree (please specify below)	5	6.7%	6.0%
Other graduate degree (please specify below)	3	4.0%	2.4%
Other	8		N/A
Answered question	75		84
Skipped guestion	0		0

9. Which BCSLA title do you currently hold?	2012 Response Count	2012 Response Percent	2007 Response Percent
BCSLA Associate	1	1.3%	N/A
BCSLA Inactive Landscape Architect	2	2.7%	N/A
BCSLA Intern	23	30.7%	41.7%
BCSLA Landscape Architect Member	2	2.7%	2.4%
BCSLA Registered Landscape Architect	46	61.3%	57.1%
BCSLA Retired Landscape Architect	0	0.0%	0.0%
Non-BCSLA member	1	1.3%	N/A
BCSLA Student	75	1.3%	0.0%
Answered question	0		84
Skipped guestion	1		0

20. Please identify which of the following best describes the sector of the profession you are currently employed in. (Please check all that apply.)	2012 Response Count	2012 Response Percent	2007 Response Percent
Design/Build	4	5.3%	N/A
Non-Governmental Agency	1	1.3%	N/A
Partnership/Corporation	75	100.0%	100.0%
Public Sector – Government	0	0.0%	0.0%
Public Sector – Educational	0	0.0%	1.2%
Sole Practitioner/Self Employed	2	2.7%	0.0%
I am currently unemployed.	1	1.3%	N/A
Identify Other Organization	0	0.0%	0.0%
Answered question	75		84
Skipped question	0		0

21. Job Title: What is the title of the job position you hold? (Please select the most appropriate title.)	2012 Response Count	2012 Response Percent	2007 Response Percent
Adjunct or Sessional Faculty	0	0.0%	0.0%
Associate	6	8.0%	11.9%
Intern	3	4.0%	28.6%
Landscape Architect	13	17.3%	10.7%
Landscape Designer	14	18.7%	N/A
Landscape Technician	2	2.7%	N/A
Planner	0	0.0%	N/A
Principal	17	22.7%	34.5%
Professor	0	0.0%	0.0%
Senior Landscape Architect	14	18.7%	14.3%
Other	6	8.0%	6.0%
Answered question	75		84
Skipped question	0		0

25. What is your current income (dollars per hour, excluding overtime and/or benefits)? If you do not know or do not have a fixed hourly rate, divide your total yearly income by the total number of regular hours worked per year. (Note: This question pertains to the hourly rate you are actually paid, NOT your "bill-out" rate.)	2012 Response Count	2012 Response Percent	2007 Response Percent
<\$15.00	0	0.0%	0.0%
\$15.01-\$17.99	0	0.0%	0.0%
\$18.00-\$20.99	1	1.3%	7.1%
\$21.00-\$23.99	7	9.3%	7.1%
\$24.00-\$26.99	8	10.7%	19.0%
\$27.00-\$29.99	8	10.7%	14.3%
\$30.00-\$32.99	11	14.7%	9.5%
\$33.00-\$35.99	3	4.0%	4.8%
\$36.00-\$40.99	12	16.0%	8.3%
\$41.00-\$45.99	9	12.0%	7.1%
\$46.00-\$50.99	1	1.3%	7.1%
\$51.00-\$55.99	3	4.0%	2.4%
\$56.00-\$60.99	0	0.0%	6.0%
\$61.00-\$65.99	0	0.0%	2.4%
\$66.00-\$70.99	5	6.7%	1.2%
\$71.00-\$75.99	1	1.3%	0.0%
\$76.00-\$80.99	0	0.0%	0.0%
\$81.00-\$85.99	3	4.0%	0.0%
\$86.00-\$90.99	0	0.0%	1.2%
\$91.00-\$95.99	1	1.3%	0.0%
\$96.00-\$100.99	0	0.0%	2.4%
\$101.00+	2	2.7%	N/A
Answered question	75		84
Skipped auestion	0		0

33. Overtime Pay: How are you compensated for overtime hours? (Please choose all that apply or all options that your employer offers.)	2012 Response Count	2012 Response Percent	2007 Response Percent
No compensation	24	39.3%	31.3%
Time off in lieu	31	50.8%	45.0%
Paid at regular hourly rate	15	24.6%	28.8%
Paid at enhanced hourly rate: 1.5 times hourly	2	3.3%	6.3%
pay			
paid at enhanced hourly rate: double hourly	0	0.0%	
pay			
Answered question	61		80
Skipped guestion	14		4

39. Benefits: Which of the following benefits do you receive from your employer or finance through your company? (Please select all that apply.)	2012 Response Count	2012 Response Percent	2007 Response Percent
None	17	22.7%	N/A
Life Insurance	36	48.0%	56.3%
Short term disability	26	34.7%	37.5%
Long term disability	34	45.3%	64.1%
Dental Insurance	49	65.3%	76.6%
Vision care	34	45.3%	40.6%
Medical, extended health and prescription	53	70.7%	84.4%
drugs			
Other	5	6.7%	12.5%
Answered question	75		64
Skipped question	0		20

48. What other benefits are provided by your employer or paid by your company? (Please choose all that apply.)	2012 Response Count	2012 Response Percent	2007 Response Percent
Company Vehicle	15	20.0%	8.6%
Travel to work (mileage)	2	2.7%	4.9%
Travel to work (Transit)	18	24.0%	11.1%
Parking at work	29	38.7%	32.1%
Cell phone rental	28	37.3%	32.1%
Computer at home	15	20.0%	17.3%
Internet at home	5	6.7%	9.9%
Phone at home	2	2.7%	4.9%
Refreshments such as drinks/ snacks in the office	43	57.3%	63.0%
Paid time off at Christmas in addition to vacation	39	52.0%	44.4%
Christmas Party	64	85.3%	82.7%
Other social events	49	65.3%	67.9%
Meal costs relating to working overtime	35	46.7%	39.5%
Travel costs relating to working overtime	27	36.0%	17.3%
Day Care Costs	0	0.0%	1.2%
Flexible Work Hours	42	56.0%	53.1%
N/A	3	4.0%	N/A
Other	11	14.7%	N/A
Answered question	75		81
Skipped question	0		3

74. Salaries: What typical salaries (expressed as hourly rates \$/hour) do you pay for staff in the			Dollars Per Hour						
following positions?	N/A	\$9-\$17	\$18-\$20	\$21-\$23	\$24-\$26	\$27-\$29	\$30-\$32	\$33-\$35	Response Count
Principals	21.1%	0.0% (0)	0.0% (0)	0.0% (0)	0.0%	0.0% (0)	5.3% (1)	10.5%	19
Associates	42.1% (8)	0.0% (0)	0.0% (0)	0.0% (0)	0.0%	15.8% (3)	5.3% (1)	5.3% (1)	19
Landscape Architects (>10 years experience post registration)	36.8% (7)	0.0% (0)	0.0% (0)	0.0% (0)	0.0%	10.5%	5.3% (1)	15.8% (3)	19
Landscape Architects (7- 10 years post registration)	42.1% (8)	0.0% (0)	0.0% (0)	0.0% (0)	10.5%	0.0% (0)	15.8% (3)	15.8% (3)	19
Landscape Architects (4-6) years post registration)	47.4% (9)	0.0% (0)	0.0% (0)	5.3% (1)	5.3%	10.5%	15.8%	5.3% (1)	19
Landscape Architects (0-3 years post registration)	31.6% (6)	0.0% (0)	0.0% (0)	15.8%	15.8%	15.8%	10.5%	5.3% (1)	19
Landscape Interns (2-3 years experience)	31.6% (6)	0.0% (0)	10.5%	15.8%	15.8%	15.8%	0.0% (0)	5.3% (1)	19
Landscape Interns (< 1 year experience)	36.8% (7)	5.3% (1)	10.5%	31.6%	10.5%	0.0% (0)	5.3% (1)	0.0% (0)	19
Technical Support	31.6% (6)	10.5%	21.1%	26.3%	5.3%	0.0% (0)	5.3% (1)	0.0% (0)	19

74. Salaries: What typical salaries (expressed as hourly rates \$/hour) do you pay for staff in the following positions?					Dollars Per Hour				
Tonoving positions	\$36- \$40	\$41-\$45	\$46-\$50	\$51-\$55	\$56- \$60	\$61-\$65	\$66-\$70	\$71+	Response Count
Principals	10.5%	5.3% (1)	10.5%	5.3% (1)	5.3%	10.5%	10.5%	5.3%	19
Associates	10.5%	5.3% (1)	10.5%	0.0% (0)	0.0%	5.3% (1)	0.0% (0)	0.0%	19
Landscape Architects (>10 years experience post registration)	10.5%	10.5% (2)	10.5%	0.0% (0)	0.0%	0.0% (0)	0.0% (0)	0.0%	19
Landscape Architects (7- 10 years post registration)	15.8% (3)	0.0% (0)	0.0% (0)	0.0% (0)	0.0%	0.0% (0)	0.0% (0)	0.0%	19
Landscape Architects (4-6) years post registration)	10.5%	0.0% (0)	0.0% (0)	0.0% (0)	0.0%	0.0% (0)	0.0% (0)	0.0%	19
Landscape Architects (0-3 years post registration)	5.3%	0.0% (0)	0.0% (0)	0.0% (0)	0.0%	0.0% (0)	0.0% (0)	0.0%	19
Landscape Interns (2-3 years experience)	5.3%	0.0% (0)	0.0% (0)	0.0% (0)	0.0%	0.0% (0)	0.0% (0)	0.0%	19
Landscape Interns (< 1 year experience)	0.0%	0.0% (0)	0.0% (0)	0.0% (0)	0.0%	0.0% (0)	0.0% (0)	0.0%	19
Technical Support	0.0%	0.0% (0)	0.0% (0)	0.0% (0)	0.0%	0.0% (0)	0.0% (0)	0.0%	19

Answered: 19 Skipped: 56

Observations

- 19.7% of survey respondents are Firm Principals/Managers in the private sector.
- The majority of private firms have 1-3 principals (66.6%).
- Multi-family, residential design consulting is the largest area of practise for 23.93% of respondents.
- 34.4% of respondents identified developers as their largest client type.
- Municipal governments were the second largest client type for private firms at 18.28%.
- 41.3% of firms complete between 26-75 projects on average each year.
- 41.1% of all firms report less than \$1million in billings annually. In 2007, 65% of firms were in this category.
- 13.7% of all firms report \$1-2million in billings annually. In 2007, 8.6% of firms were in this category.
- 20.6% of all firms report \$2-4million plus in billings annually. In 2007, 8.7% of firms were in this category.

50. Corporate Structure: What is the corporate structure of your company?	2012 Response Count	2012 Response Percent	2007 Response Percent
Sole Practitioner	8	26.7%	48.5%
Partnership	12	40.0%	30.3%
Employee Owned	4	13.3%	3.0%
Publicly Owned Company	0	0.0%	6.1%
Other	6	20.0%	13.6%
Answered question	30		66
Skipped question	124		119

51. Including yourself, how many Principals does your firm have?	2012 Response Count	2012 Response Percent
1	16	53.3%
2-3	4	13.3%
4-5	6	20.0%
6-7	1	3.3%
8-9	1	3.3%
10+	2	6.7%
Answered question	30	
Skipped question	124	

Note: This question was not part of the 2007 survey.

52. Does your firm have a policy/goals for	2012 Response	2012 Response
billable time for employees?	Count	Percent
Yes	13	43.3%
No	17	56.7%
Answered guestion	30	
Skipped guestion	124	

Note: This question was not part of the 2007 survey.

Question Logic:

If Answer is:	Survey Skips to:
Yes	Question 53, "What is your firm's policy for billable time expressed as a percentage for each of the following?"
No	Question 54, "Please characterize the type of consulting work your firm provides. Please indicate the amount of time spent on each type of service your firm provides. All numbers entered are in percentage (%) values.
	Please enter '0' (zero) for categories of work that your firm does not offer.
	PLEASE ENSURE THAT ALL VALUES ENTERED EQUAL TO 100%."

53. What is your firm's policy for billable time expressed as a percentage for each of the following?	Percentage)					
_	90-100	85-89	80-84	75-79	70-74	less than 70	Response Count
Principal	16.7% (2)	0.0% (0)	8.3% (1)	25.0% (3)	0.0% (0)	50.0% (6)	12
Associate	8.3% (1)	16.7% (2)	25.0% (3)	25.0% (3)	0.0% (0)	25.0% (3)	12
Landscape Architect – Junior	16.7% (2)	25.0% (3)	16.7% (2)	25.0% (3)	8.3% (1)	8.3% (1)	12
Landscape Architect – Senior	8.3% (1)	25.0% (3)	16.7% (2)	25.0% (3)	16.7% (2)	8.3% (1)	12
Landscape Intern	16.7% (2)	25.0% (3)	25.0% (3)	8.3% (1)	8.3% (1)	16.7% (2)	12
	16.7% (2)	41.7% (5)	16.7% (2)	8.3% (1)	0.0% (0)	16.7% (2)	12
Answered question	. ,	` '	, ,	, ,		, ,	12
Skipped Question							142

Note: This question was not part of the 2007 survey.

54. Please characterize the type of consulting work your firm provides. Please indicate the amount of time spent on each type of service your firm provides. All numbers entered are in percentage (%) values. Please enter '0' (zero) for categories of work that your firm does not offer. PLEASE ENSURE THAT ALL VALUES ENTERED EQUAL TO 100%.	2012 Response Average	2012 Response Total	2012 Response Count
Urban Design	12.07	350	29
Single-family Residential Landscape Design	11.41	331	29
Multi-family Residential Landscape Design	23.93	694	29
Site Planning	9.00	261	29
Recreation Planning and Park Deign	14.03	407	29
Waterfront Development	3.45	100	29
Downtown Revitalization	3.31	96	29
Subdivision Planning	3.07	89	29
Environmental Planning and Design	6.07	176	29
Civil or Stormwater Planning and Design	2.10	61	29
Construction Management	5.31	154	29
Non-billable Time	5.38	156	29
Answered question	N/A	29	29
Skipped question	N/A	125	125

Note: This question was not part of the 2007 survey.

There may be a slight margin or error in the results of the question. It was up to the individual survey participant to ensure that values equaled to 100%. SurveyMonkey did not allow for automatic sums of 100%. As well, there were several respondents who expressed to the BCSLA that the answer options available overlapped or had categories which were unavailable to them.

55. Please characterize the type of consulting work your firm provides by client type. Please indicate the amount of time spent on each type of client type. All numbers entered are in percentage (%) values. Please enter '0' (zero) for client types where consulting work is not offered by your firm. PLEASE ENSURE THAT ALL VALUES ENTERED EQUAL TO 100%.	2012 Response Average	2012 Response Count
Corporate	5.72	29
Residential	7.62	29
Institutional	8.55	29
Municipal Government	18.28	29
Provincial Government	2.45	29
Federal Government	0.86	29
Developers	34.48	29
Planning Firms	0.93	29
Engineering Firms	4.48	29
Architecture Firms	13.14	29
Sub-Contract	3.97	29
Answered question		29
Skipped question		125

Note: This question was not part of the 2007 survey.

There may be a slight margin or error in the results of the question. It was up to the individual survey participant to ensure that values equaled to 100%. SurveyMonkey did not allow for automatic sums of 100%. As well, there were several respondents who expressed to the BCSLA that the answer options available overlapped or had categories which were unavailable to them.

56. On average, how many projects does	2012 Response	2012 Response
your firm undertake annually? (Please	Count	Percent
select the most appropriate answer.)		
1-5	1	3.4%
6-10	3	10.3%
11-15	2	6.9%
16-20	2	6.9%
21-25	2	6.9%
26-30	4	13.8%
31-40	2	6.9%
41-50	1	3.4%
51-60	1	3.4%
61-75	4	13.8%
76-100	2	6.9%
101-125	3	10.3%
126-150	0	0.0%
151-200	1	3.4%
201+	1	3.4%
Answered question	29	
Skipped question	125	

Note: This question was not part of the 2007 survey.

57. Does your firm utilize subcontractors to perform landscape architectural services on some projects?	2012 Response Count	2012 Response Percent
Yes	13	44.8%
No	16	55.2%
Answered question	29	
Skipped question	125	

Note: This question was not part of the 2007 survey.

58. 2011 Billings: What were your firm's billings for 2011?	2012 Response Count	2012 Response Percent	2007 Response Percent (refers to firm billings for 2006)
Don't Know	7	24.1%	6.5%
Nil	0	0.0%	4.3%
\$1-\$25,000	2	6.9%	4.3%
\$25,001-\$50,000	1	3.4%	4.3%
\$50,001-\$75,000	1	3.4%	4.3%
\$75,001-\$100,000	0	0.0%	0.0%
\$100,001-\$150,000	1	3.4%	15.2%
\$150,001-\$200,000	1	3.4%	4.3%
\$200,001-\$250,000	2	6.9%	2.2%
\$250,001-\$500,000	3	10.3%	17.4%
\$500,001-\$750,000	1	3.4%	2.2%
\$750,001-\$1,000,000	0	0.0%	6.5%
\$1,000,001-\$1,500,000	1	3.4%	4.3%
\$1,500,001-\$2,000,000	3	10.3%	4.3%
\$2,000,001-\$2,500,000	1	3.4%	6.5%
\$2,500,001-\$3,000,000	0	0.0%	2.2%
\$3,000,001-\$4,000,000	2	6.9%	N/A
\$4,000,001+	3	10.3%	N/A
N/A	N/A	N/A	10.9%
Answered question	29		48
Skipped question	125		137

Note: The corresponding question from the 2007 survey refers to firm billings in 2006.

59. 2012 Billings: For private practices, what are your firm's projected billings (excluding sub-consultants and disbursements) for 2012?	2012 Response Count	2012 Response Percent	2007 Response Percent (refers to billings for 2007)
Don't Know	9	31.0%	6.7%
Nil	0	0.0%	0.0%
\$1-\$25,000	2	6.9%	4.4%
\$25,001-\$50,000	1	3.4%	6.7%
\$50,001-\$75,000	1	3.4%	4.4%
\$75,001-\$100,000	0	0.0%	8.9%
\$100,001-\$150,000	1	3.4%	11.1%
\$150,001-\$200,000	1	3.4%	6.7%
\$200,001-\$250,000	2	6.9%	2.2%
\$250,001-\$500,000	3	10.3%	13.3%
\$500,001-\$750,000	1	3.4%	6.7%
\$750,001-\$1,000,000	0	0.0%	2.2%
\$1,000,001-\$1,500,000	0	0.0%	8.9%
\$1,500,001-\$2,000,000	5	17.2%	2.2%
\$2,000,001-\$2,500,000	0	0.0%	0.0%
\$2,500,001-\$3,000,000	0	0.0%	6.7%
\$3,000,001-\$4,000,000	1	3.4%	N/A
\$4,000,001+	2	6.9%	2.2%
N/A	N/A	N/A	6.7%
Answered question	29		48
Skipped question	125		137

Note: The corresponding question from the 2007 survey refers to firm billings in 2007.

e following filtered responses represent answers to selected questions submitted by respondents who identified mselves as employed in the Public Sector - Government in Question 20.	

1. Please indicate your age.	2012 Response	2012	2007
	Count	Response	Response
		Percent	Percent
20-25	0	0.0%	0.0%
26-30	0	0.0%	12.9%
31-35	4	12.9%	12.9%
36-40	3	9.7%	16.1%
41-45	4	12.9%	16.1%
46-50	6	19.4%	22.6%
51-55	8	25.8%	19.4%
56-60	4	12.9%	0.0%
61-65	1	3.2%	0.0%
66-70	0	0.0%	0.0%
70+	0	0.0%	0.0%
Prefer not to say	1	3.2%	N/A
Answered question	31		31
Skipped question	0		0

2. Please indicate your gender.	2012 Response Count	2012 Response Percent	2007 Response Percent
Male	18	58.1%	51.6%
Female	13	41.9%	48.4%
Prefer not to say	0	0.0%	N/A
Answered question	31		31
Skipped question	0		0

6. What is the HIGHEST LEVEL of education you have received?	2012 Response Count	2012 Response Percent	2007 Response Percent
Undergraduate degree in Landscape Architecture	12	38.7%	41.9%
Graduate degree in Landscape Architecture	5	16.1%	16.1%
Masters degree in Landscape Architecture	9	29.0%	29.0%
PhD in Landscape Architecture	0	0.0%	0.0%
Other undergraduate degree (please specify below)	1	3.2%	6.5%
Other graduate degree (please specify below)	4	12.9%	6.5%
Other	5	38.7%	N/A
Answered question	31		31
Skipped question	0		0

9. Which BCSLA title do you currently hold?	2012 Response Count	2012 Response Percent	2007 Response Percent
BCSLA Associate	1	3.2%	N/A
BCSLA Inactive Landscape Architect	1	3.2%	N/A
BCSLA Intern	3	9.7%	25.8%
BCSLA Landscape Architect Member	3	9.7%	6.5%
BCSLA Registered Landscape Architect	23	74.2%	67.7%
BCSLA Retired Landscape Architect	0	0.0%	0.0%
Non-BCSLA member	0	0.0%	N/A
BCSLA Student	31	3.2%	0.0%
Answered question	0		31
Skipped guestion	1		0

20. Please identify which of the following best describes the sector of the profession you are currently employed in. (Please check all that apply.)	2012 Response Count	2012 Response Percent	2007 Response Percent
Design/Build	3	9.7%	N/A
Non-Governmental Agency	0	0.0%	N/A
Partnership/Corporation	0	0.0%	0.0%
Public Sector – Government	31	100.0%	100.0%
Public Sector – Educational	0	0.0%	0.0%
Sole Practitioner/Self Employed	1	3.2%	0.0%
I am currently unemployed.	0	0.0%	N/A
Identify Other Organization	0	0.0%	0.0%
Answered question	31		31
Skipped question	0		0

21. Job Title: What is the title of the job	2012 Response	2012	2007
position you hold? (Please select the most	Count	Response	Response
appropriate title.)		Percent	Percent
Adjunct or Sessional Faculty	0	0.0%	0.0%
Associate	0	0.0%	0.0%
Intern	0	0.0%	3.2%
Landscape Architect	6	19.4%	16.1%
Landscape Designer	2	6.5%	N/A
Landscape Technician	1	3.2%	N/A
Planner	7	22.6%	N/A
Principal	0	0.0%	0.0%
Professor	0	0.0%	0.0%
Senior Landscape Architect	2	6.5%	3.2%
Other	13	41.9%	83.9%
Answered question	31		31
Skipped question	0		0

25. What is your current income (dollars per hour, excluding overtime and/or benefits)? If you do not know or do not have a fixed hourly rate, divide your total yearly income by the total number of regular hours worked per year. (Note: This question pertains to the hourly rate you are actually paid, NOT your "bill-out" rate.)	2012 Response Count	2012 Response Percent	2007 Response Percent
<\$15.00	0	0.0%	0.0%
\$15.01-\$17.99	0	0.0%	0.0%
\$18.00-\$20.99	0	0.0%	0.0%
\$21.00-\$23.99	0	0.0%	0.0%
\$24.00-\$26.99	0	0.0%	0.0%
\$27.00-\$29.99	0	0.0%	9.7%
\$30.00-\$32.99	0	0.0%	19.4%
\$33.00-\$35.99	1	3.2%	49.4%
\$36.00-\$40.99	6	19.4%	19.4%
\$41.00-\$45.99	8	25.8%	9.7%
\$46.00-\$50.99	5	16.1%	3.2%
\$51.00-\$55.99	5	16.1%	9.7%
\$56.00-\$60.99	1	3.2%	0.0%
\$61.00-\$65.99	2	6.5%	3.2%
\$66.00-\$70.99	1	3.2%	0.0%
\$71.00-\$75.99	0	0.0%	3.2%
\$76.00-\$80.99	0	0.0%	3.2%
\$81.00-\$85.99	0	0.0%	0.0%
\$86.00-\$90.99	0	0.0%	0.0%
\$91.00-\$95.99	0	0.0%	0.0%
\$96.00-\$100.99	2	6.5%	0.0%
\$101.00+	0	0.0%	N/A
Answered question	31		31
Skipped question	0		0

33. Overtime Pay: How are you compensated for overtime hours? (Please choose all that apply or all options that your employer offers.)	2012 Response Count	2012 Response Percent	2007 Response Percent
No compensation	2	8.0%	3.2%
Time off in lieu	18	72.0%	45.2%
Paid at regular hourly rate	3	12.0%	6.5%
Paid at enhanced hourly rate: 1.5 times hourly	11	44.0%	64.5%
pay			
paid at enhanced hourly rate: double hourly	5	20.0%	
pay			
Answered question	25		31
Skipped question	6		0

39. Benefits: Which of the following benefits do you receive from your employer or finance through your company? (Please select all that apply.)	2012 Response Count	2012 Response Percent	2007 Response Percent
None	0	0.0%	N/A
Life Insurance	27	87.1%	83.9%
Short term disability	21	67.7%	61.3%
Long term disability	23	74.2%	64.5%
Dental Insurance	30	96.8%	96.8%
Vision care	27	87.1%	90.3%
Medical, extended health and prescription drugs	30	96.8%	96.8%
Other	3	9.7%	25.8%
Answered question	31		31
Skipped question	0		0

48. What other benefits are provided by	2012 Response	2012	2007
your employer or paid by your company?	Count	Response	Response
(Please choose all that apply.)		Percent	Percent
Company Vehicle	6	19.4%	26.7%
Travel to work (mileage)	0	0.0%	3.3%
Travel to work (Transit)	3	9.7%	0.0%
Parking at work	20	64.5%	70.0%
Cell phone rental	22	71.0%	60.0%
Computer at home	1	3.2%	3.3%
Internet at home	2	6.5%	0.0%
Phone at home	0	0.0%	0.0%
Refreshments such as drinks/ snacks in the	6	19.4%	13.3%
office			
Paid time off at Christmas in addition to	4	12.9%	23.3%
vacation			
Christmas Party	8	25.8%	36.7%
Other social events	5	16.1%	36.7%
Meal costs relating to working overtime	5	16.1%	40.0%
Travel costs relating to working overtime	4	12.9%	23.3%
Day Care Costs	0	0.0%	0.0%
Flexible Work Hours	13	41.9%	50.0%
N/A	0	0.0%	N/A
Other	6	19.4%	N/A
Answered question	31		30
Skipped question	0		0

74. Salaries: What typical sala following positions?	` -		-	,		-			ars Per Hour
	N/A	\$9-\$17	\$18-\$20	\$21-\$23	\$24-\$26	\$27-\$29	\$30-\$32	\$33-\$35	Response Count
Principals	66.7%	0.0%	0.0%	0.0% (0)	0.0%	0.0% (0)	0.0% (0)	0.0%	9
Associates	88.9%	0.0%	0.0%	0.0% (0)	0.0%	0.0% (0)	0.0% (0)	0.0%	9
Landscape Architects (>10 years experience post registration)	55.6% (5)	0.0%	0.0%	0.0% (0)	0.0%	0.0% (0)	0.0% (0)	0.0%	9
Landscape Architects (7-10 years post registration)	55.6% (5)	0.0%	0.0%	0.0% (0)	0.0%	11.1%	0.0% (0)	0.0%	9
Landscape Architects (4-6) years post registration)	55.6% (5)	0.0%	0.0%	0.0% (0)	11.1%	0.0% (0)	0.0% (0)	0.0%	9
Landscape Architects (0-3 years post registration)	66.7% (6)	0.0%	0.0%	0.0% (0)	11.1%	0.0% (0)	0.0% (0)	0.0%	9
Landscape Interns (2-3 years experience)	55.6%	0.0%	0.0%	0.0% (0)	11.1%	0.0% (0)	0.0% (0)	11.1%	9
Landscape Interns (< 1 year experience)	66.7%	0.0%	0.0%	0.0% (0)	11.1%	0.0% (0)	11.1%	0.0%	9
Technical Support	44.4%	0.0%	0.0%	0.0% (0)	11.1%	0.0% (0)	11.1%	22.2%	9

74. Salaries: What typical salaries (expressed as hourly rates \$/hour) do you pay for staff in the following positions?					Dollars Per Hour				
	\$36-\$40	\$41-\$45	\$46-\$50	\$51-\$55	\$56-\$60	\$61-\$65	\$66-\$70	\$71+	Response Count
Principals	0.0%	0.0% (0)	0.0% (0)	11.1%	11.1%	0.0% (0)	11.1%	0.0%	9
Associates	11.1%	0.0% (0)	0.0% (0)	0.0%	0.0%	0.0% (0)	0.0%	0.0%	9
Landscape Architects (>10 years experience post registration)	22.2% (2)	11.1%	11.1%	0.0%	0.0%	0.0% (0)	0.0%	0.0%	9
Landscape Architects (7-10 years post registration)	11.1%	22.2%	0.0% (0)	0.0%	0.0%	0.0% (0)	0.0%	0.0%	9
Landscape Architects (4-6) years post registration)	22.2%	11.1%	0.0% (0)	0.0%	0.0%	0.0% (0)	0.0%	0.0%	9
Landscape Architects (0-3 years post registration)	11.1%	11.1%	0.0% (0)	0.0%	0.0%	0.0% (0)	0.0%	0.0%	9
Landscape Interns (2-3 years experience)	22.2%	0.0% (0)	0.0% (0)	0.0%	0.0%	0.0% (0)	0.0%	0.0%	9
Landscape Interns (< 1 year experience)	11.1%	0.0% (0)	0.0% (0)	0.0%	0.0%	0.0% (0)	0.0%	0.0%	9
Technical Support	11.1%	0.0% (0)	0.0% (0)	0.0%	0.0%	0.0% (0)	0.0%	0.0%	9

Answered: 9 Skipped: 22

The following filtered responses represent answers to selected questions submitted by respondents who identified themselves as employed in the Public Sector - Education in Question 20.				

1. Please indicate your age.	2012 Response Count	2012 Response Percent	2007 Response Percent
20-25	0	0.0%	0.0%
26-30	0	0.0%	0.0%
31-35	0	0.0%	16.7%
36-40	1	50.0%	16.7%
41-45	0	0.0%	0.0%
46-50	0	0.0%	16.7%
51-55	0	0.0%	16.7%
56-60	0	0.0%	16.7%
61-65	0	0.0%	0.0%
66-70	0	0.0%	0.0%
70+	1	50.0%	16.7%
Prefer not to say	0	0.0%	N/A
Answered question	2		6
Skipped question	0		0

2. Please indicate your gender.	2012 Response Count	2012 Response Percent	2007 Response Percent
Male	2	100.0%	66.7%
Female	1	0.0%	33.3%
Prefer not to say	0	0.0%	N/A
Answered question	2		6
Skipped question	0		0

6. What is the HIGHEST LEVEL of education you have received?	2012 Response Count	2012 Response Percent	2007 Response Percent
Undergraduate degree in Landscape Architecture	0	0.0%	16.7%
Graduate degree in Landscape Architecture	0	0.0%	0.0%
Masters degree in Landscape Architecture	2	100.0%	66.7%
PhD in Landscape Architecture	0	0.0%	0.0%
Other undergraduate degree (please specify below)	0	0.0%	0.0%
Other graduate degree (please specify below)	0	0.0%	16.7%
Other	0		N/A
Answered question	2		6
Skipped question	0		0

9. Which BCSLA title do you currently hold?	2012 Response Count	2012 Response Percent	2007 Response Percent
BCSLA Associate	1	50.0%	N/A
BCSLA Inactive Landscape Architect	0	0.0%	N/A
BCSLA Intern	0	0.0%	16.7%
BCSLA Landscape Architect Member	0	0.0%	0.0%
BCSLA Registered Landscape Architect	1	50.0%	83.3%
BCSLA Retired Landscape Architect	0	0.0%	0.0%
Non-BCSLA member	0	0.0%	N/A
BCSLA Student	2	50.0%	0.0%
Answered question	0		6
Skipped question	1		0

20. Please identify which of the following best describes the sector of the profession you are currently employed in. (Please check all that apply.)	2012 Response Count	2012 Response Percent	2007 Response Percent
Design/Build	0	0.0%	N/A
Non-Governmental Agency	0	0.0%	N/A
Partnership/Corporation	0	0.0%	16.7%
Public Sector – Government	0	0.0%	0.0%
Public Sector – Educational	2	100.0%	116.7%
Sole Practitioner/Self Employed	0	0.0%	33.3%
I am currently unemployed.	0	0.0%	N/A
Identify Other Organization	0	0.0%	0.0%
Answered question	2		6
Skipped question	0		0

21. Job Title: What is the title of the job	2012 Response	2012	2007
position you hold? (Please select the most	Count	Response	Response
appropriate title.)		Percent	Percent
Adjunct or Sessional Faculty	0	0.0%	33.3%
Associate	0	0.0%	0.0%
Intern	0	0.0%	0.0%
Landscape Architect	0	0.0%	0.0%
Landscape Designer	0	0.0%	N/A
Landscape Technician	0	0.0%	N/A
Planner	0	0.0%	N/A
Principal	0	0.0%	33.3%
Professor	1	50.0%	0.0%
Senior Landscape Architect	0	0.0%	16.7%
Other	1	50.0%	%
Answered question	2		6
Skipped question	0		0

25. What is your current income (dollars per hour, excluding overtime and/or benefits)? If you do not know or do not have a fixed hourly rate, divide your total yearly income by the total number of regular hours worked per year. (Note: This question pertains to the hourly rate you are actually paid, NOT your "bill-out" rate.)	2012 Response Count	2012 Response Percent	2007 Response Percent
<\$15.00	0	0.0%	0.0%
\$15.01-\$17.99	0	0.0%	0.0%
\$18.00-\$20.99	0	0.0%	0.0%
\$21.00-\$23.99	1	50.0%	0.0%
\$24.00-\$26.99	0	0.0%	0.0%
\$27.00-\$29.99	0	0.0%	0.0%
\$30.00-\$32.99	0	0.0%	0.0%
\$33.00-\$35.99	0	0.0%	33.3%
\$36.00-\$40.99	0	0.0%	0.0%
\$41.00-\$45.99	0	0.0%	16.7%
\$46.00-\$50.99	0	0.0%	0.0%
\$51.00-\$55.99	0	0.0%	0.0%
\$56.00-\$60.99	0	0.0%	16.7%
\$61.00-\$65.99	0	0.0%	33.3%
\$66.00-\$70.99	0	0.0%	0.0%
\$71.00-\$75.99	0	0.0%	16.7%
\$76.00-\$80.99	0	0.0%	0.0%
\$81.00-\$85.99	0	0.0%	0.0%
\$86.00-\$90.99	0	0.0%	0.0%
\$91.00-\$95.99	0	0.0%	0.0%
\$96.00-\$100.99	0	0.0%	0.0%
\$101.00+	1	50.0%	N/A
Answered question	2		6
Skipped question	0		0

33. Overtime Pay: How are you compensated for overtime hours? (Please choose all that apply or all options that your employer offers.)	2012 Response Count	2012 Response Percent	2007 Response Percent
No compensation	0	0.0%	48.4%
Time off in lieu	0	0.0%	19.4%
Paid at regular hourly rate	0	0.0%	35.5%
Paid at enhanced hourly rate: 1.5 times hourly	0	0.0%	0.0%
pay			
paid at enhanced hourly rate: double hourly	0	0.0%	
pay			
Answered question	0		31
Skipped question	2		3

7.9 Public Sector - Education

39. Benefits: Which of the following benefits do you receive from your employer or finance through your company? (Please select all that apply.)	2012 Response Count	2012 Response Percent	2007 Response Percent
None	1	50.0%	N/A
Life Insurance	1	50.0%	33.3%
Short term disability	1	50.0%	55.6%
Long term disability	0	0.0%	44.4%
Dental Insurance	0	0.0%	44.4%
Vision care	0	0.0%	22.2%
Medical, extended health and prescription drugs	0	0.0%	77.8%
Other	0	0.0%	0.0%
Answered question	2		9
Skipped question	0		25

48. What other benefits are provided by your employer or paid by your company? (Please choose all that apply.)	2012 Response Count	2012 Response Percent	2007 Response Percent
Company Vehicle	0	0.0%	0.0%
Travel to work (mileage)	0	0.0%	0.0%
Travel to work (Transit)	0	0.0%	0.0%
Parking at work	0	0.0%	20.0%
Cell phone rental	0	0.0%	20.0%
Computer at home	0	0.0%	20.0%
Internet at home	0	0.0%	20.0%
Phone at home	0	0.0%	0.0%
Refreshments such as drinks/ snacks in the office	1	50.0%	20.0%
Paid time off at Christmas in addition to vacation	1	50.0%	60.0%
Christmas Party	0	0.0%	60.0%
Other social events	1	50.0%	40.0%
Meal costs relating to working overtime	0	0.0%	40.0%
Travel costs relating to working overtime	1	50.0%	40.0%
Day Care Costs	0	0.0%	0.0%
Flexible Work Hours	1	50.0%	80.0%
N/A	0	0.0%	N/A
Other	0	0.0%	N/A
Answered question	2		5
Skipped question	0		1

2007 statistical comparison to Question 18, How many years full-time work experience have you worked in the following sectors? (Please answer "0" if you have never been employed on a full-time basis in a particular sector.)

	Private Sector		Public Sector	or	Education Sector		
	Percent	Response	Percent	Response		Response	
0 - 4 years	29.9	49	47.8	32	60.0	9	
5 - 9 years	28.7	47	22.4	15	13.3	2	
10 - 14 years	10.4	17	10.4	7	6.7	1	
15 - 19 years	11.0	18	9.0	6	0.0	0	
20 - 24 years	8.5	14	9.0	6	13.3	2	
25 - 29 years	6.7	11	0.0	0	0.0	0	
30 -34 years	4.3	7	1.5	1	6.7	1	
35 - 39 years	0.6	1	0.0	0	0.0	0	
0 -44 years	0.0	0	0.0	0	0.0	0	
45 - 49 years	0.0	0	0.0	0	0.0	0	
50 - 54 years	0.0	0	0.0	0	0.0	0	
55 - 59 years	0.0	0	0.0	0	0.0	0	
	100	164	100	67	100.0	15	

Note: One respondant entered a void answer and was therefore discounted.

answered questions	175
skipped guestions	10

2007 statistical comparison to Question 60, Full Time Staff: Including yourself, how many people are currently employed full-time (more than 35 hours per week) by your company/ department? (Please select "0" for categories which are not applicable.)

	Registered LA's Landscape Architects		Landscape Accredited		edited	With Other Qualifications	
	Response Percent	Response Count	Response Percent	Response Count	Response Percent	Response Count	
None	7.1	6	20.3	13	24.1	13	
1	52.4	44	26.6	17	22.2	12	
2	10.7	9	15.6	10	16.7	9	
3	11.9	10	3.1	2	14.8	8	
4	4.8	4	9.4	6	5.6	3	
5	2.4	2	7.8	5	1.9	1	
6	4.8	4	3.1	2	1.9	1	
7	1.2	1	6.3	4	0.0	0	
8	0.0	0	3.1	2	0.0	0	
9	0.0	0	0.0	0	0.0	0	
10	1.2	1	0.0	0	0.0	0	
11	0.0	0	4.7	3	1.9	1	
12	3.6	3	0.0	0	0.0	0	
16	0.0	0	0.0	0	1.9	1	
30	0.0	0	0.0	0	1.9	1	
45	0.0	0	0.0	0	1.9	1	
70	0.0	0	0.0	0	1.9	1	
120	0.0	0	0.0	0	1.9	1	
140	0.0	0	0.0	0	1.9	1	
	100	84	100	64	100	54	
				answered o	questions	84	
				skipped qu	estion	101	

2007 statistical comparison to Question 61, Part Time Staff: How many people are currently employed on a part-time basis (fewer than 35 hours per week) by your company/department? (Please select "0" for categories which are not applicable.)

		Registered LA's Landscape Architects Response Percent Count		nterns with Accredited A Degrees	With Other Qualifications	
	Percen					Res Percent
None	84.1	37	89.7	35	81.6	31
1	11.4	5	5.1	2	10.5	4
2	2.3	1	2.6	1	0.0	0
3	0.0	0	0.0	0	2.6	1
3	0.0	0	0.0	0	2.6	1
11	2.3	1	0.0	0	0.0	0
12	0.0	0	2.6	1	0.0	0
20	0.0	0	0.0	0	2.6	1
	100	44	100	39	100	38
				answered que	estions	60
				skipped quest	tion	125

2007 statistical comparison to Question 62, Contract Staff: How many people do you currently employ / manage on a temporary contract basis? (Please select "0" for categories which are not applicable.)

	Registered LA's Landscape Architects		Ac	erns with credited Degrees	With Other Qualifications		
	500000000000000000000000000000000000000	esponse		esponse		Response	
	Percent	Count	Percent	Count	Percent	Count	
None	75.6	34	86.1	31	66.7	26	
1	6.7	3	5.6	2	20.5	8	
2	2.2	1	0.0	0	2.6	1	
3	2.2	1	0.0	0	5.1	2	
4	8.9	4	2.8	1	0.0	0	
5	2.2	1	0.0	0	0.0	0	
10	0.0	0	2.8	1	0.0	0	
12	0.0	0	0.0	0	2.6	1	
Project Dependent	2.2	1	2.8	1	2.6	1	
	100	45	100	36	100	39	
				answered q	uestions		59
				skipped que	stion		126

2007 statistical comparison to Question 63, Recruitment: Please list the number of landscape architectural related positions searched for in 2011.

		Response Percent	Response Count
Entry level		71.0%	44
2 to 3 years experience		69.4%	43
3 to 5 years experience		64.5%	40
Page 48 of 134 > 5 year experience	ALL RESPONDENTS	61.3%	38

	Entry Level Response		2-3 years Experience Response		3-5 years Experience Response		> 5 years Experience Response	
	Percent	Count	Percent	Count	Percent	Count	Percent	Count
Yes, but number								
of positions								
not stated	10.5	2	13.6	3	15.0	3	16.7	3
1 position	52.6	10	45.5	10	50.0	10	72.2	13
2 positions	26.3	5	31.8	7	25.0	5	11.1	2
3 positions	10.5	2	9.1	2	5.0	1	0.0	0
4 positions	0.0	0	0.0		5.0	1	0.0	0
	100	19	100	22	100	20	100	18
						answere	ed questions	60
						skipped	question	125

2007 statistical comparison to Question 69, UBC Graduates: How many of your current professional staff hold UBC Landscape Architecture degrees? (Please enter "0" for categories that are not applicable.)

		No of	No of UBC Graduates						
		0	1	2	3	4	5	10	
Entry Level	Response Count	15	19	2	0	0	0	1	37
	Percent Count	40.5	51.4	5.4	0.0	0.0	0.0	2.7	100
2-3 Years Experience	Response Count	13	11	6	0	0	0	0	30
	Percent Count	43.3	36.7	20.0	0.0	0.0	0.0	0.0	100
3-5 Years Experience	Response Count	12	13	3	1	2	1	0	32
	Percent Count	37.5	40.6	9.4	3.1	6.3	3.1	0.0	100
Senior Level	Response Count	13	19	4	7	1	0	0	44
	Percent Count	29.5	43.2	9.1	15.9	2.3	0.0	0.0	100
Partners	Response Count	15	11	1	0	0	0	0	27
	Percent Count	55.6	40.7	3.7	0.0	0.0	0.0	0.0	100
						answ	ered q	uestions	61
						skipp	ed que	stion	124

2007 statistical comparison to Question 71, Work Hours: Approximately how many hours (billable and non billable) do you work per week.

	Billable Hours per		Non-Billable Hours per		Total Hours per		
	We	eek	We	ek	Week		
	Response Percent	Response Count	Response Percent	Response Count	Response Percent	Response Count	
0-5 hours	1.7	1	25.5	14	1.6	1	
6-10 hours	3.3	2	27.3	15	1.6	1	
11-15 hours	3.3	2	18.2	10	1.6	1	
16-20 hours	10.0	6	14.5	8	0.0		
21-25 hours	18.3	11	1.8	1	1.6	1	
26 -30 hours	18.3	11	7.3	4	11.3	7	
31 - 35 hours	11.7	7	5.5	3	8.1	5	
36 - 40 hours	21.7	13	0.0	0	19.4	12	
41 - 45 hours	1.7	1	0.0	0	19.4	12	
46 - 50 hours	6.7	4	0.0	0	24.2	15	
51 - 55 hours	0.0	0	0.0	0	1.6	1	
56 - 60 hours	1.7	1	0.0	0	9.7	6	
51 - 65 hours	0.0	0	0.0	0	0.0		
66 - 70 hours	0.0	0	0.0	0	0.0		
71 - 75 hours	0.0	0	0.0	0	0.0		
76 - 80 hours	1.7	1	0.0	0	0.0		
	100	60	100	55	100	62	
Note: Five respondants entered void	answers an	d were there	fore discount	ted.			

answered questions	67
skipped question	116

2007 statistical comparison to Question 72, Charge-out Rates: What hourly charge-out rates do you charge for yourself or staff? (Provide ranges if necessary).

N/A 5 \$45 0 \$50 0 \$55 0 \$60 0 \$65 0 \$70 1 \$75 3 \$80 1 \$85 1 \$90 1 \$100 5 \$110 8 \$115 0 \$120 1 \$125 8	.8	0.00 0.00 0.00 0.00 0.00 0.00 1.00 2.00 1.00 8.00	Resp	ponse Count 2 0 0 0 0 0 1 0 1 1 1		Donse Count 2.0 0.0 0.0 0.0 0.0 2.0 2.0 1.0 6.0 5.0		conse Count 2 0 0 0 2 6 5 6 4		esponse Count Coun
N/A 5 \$45 0 \$50 0 \$55 0 \$60 0 \$65 0 \$70 1 \$75 3 \$80 1 \$85 1 \$90 1 \$105 0 \$110 8 \$115 0 \$120 1 \$125 8	Percent 5.3 0.0 0.0 0.0 0.0 0.0 0.0 1.8 1.8 1.8	Count 3.0 0.0 0.0 0.0 0.0 1.0 2.0 1.0 1.0 8.0	Percent 8.0 0.0 0.0 0.0 0.0 0.0 4.0 0.0 4.0 4.0	Count 2 0 0 0 0 0 0 1 0 1 1 1	Percent 5.9 0.0 0.0 0.0 0.0 5.9 5.9 2.9	Count 2.0 0.0 0.0 0.0 0.0 2.0 2.0 1.0 6.0	Percent 5.9 0.0 0.0 5.9 17.6 14.7 17.6 11.8 20.6	Count 2 0 0 0 2 6 5 6 4	Percent 5.6 8.3 5.6 13.9 11.1 13.9 16.7 13.9 0.0	Count 2 3 2 5 4 5 6 0
N/A 5 \$45 0 \$50 0 \$55 0 \$60 0 \$65 0 \$70 1 \$75 3 \$80 1 \$85 1 \$90 1 \$105 0 \$110 8 \$115 0 \$120 1 \$125 8	5.3 0.0 0.0 0.0 0.0 0.0 1.8 3.5 1.8	3.0 0.0 0.0 0.0 0.0 1.0 2.0 1.0 8.0	8.0 0.0 0.0 0.0 0.0 0.0 4.0 4.0 4	2 0 0 0 0 0 0 1 0 1	5.9 0.0 0.0 0.0 0.0 5.9 5.9 2.9	2.0 0.0 0.0 0.0 0.0 2.0 2.0 1.0 6.0	5.9 0.0 0.0 5.9 17.6 14.7 17.6 11.8	2 0 0 2 6 5 6	5.6 8.3 5.6 13.9 11.1 13.9 16.7 13.9 0.0	2 3 2 5 4 5 6 5
\$45 0 0 \$50 0 \$55 0 \$60 \$65 0 \$65 \$70 1 \$75 3 \$80 1. \$85 1. \$90 1. \$95 1. \$100 5. \$110 8. \$115 0. \$120 1. \$125 8.	0.0 0.0 0.0 0.0 0.0 1.8 3.5 1.8	0.0 0.0 0.0 0.0 1.0 2.0 1.0 8.0	0.0 0.0 0.0 0.0 0.0 0.0 4.0 0.0 4.0 4.0	0 0 0 0 0 0 1 0	0.0 0.0 0.0 0.0 5.9 5.9 2.9	0.0 0.0 0.0 0.0 0.0 2.0 2.0 1.0 6.0	0.0 0.0 5.9 17.6 14.7 17.6 11.8	0 0 2 6 5 6	8.3 5.6 13.9 11.1 13.9 16.7 13.9 0.0	3 2 5 4 5 6 5
\$50 0 \$55 0 \$60 0 \$65 0 \$70 1 \$75 3 \$80 1 \$85 1 \$90 1 \$95 1 \$100 5 \$110 8 \$115 0 \$120 1 \$125 8	0.0 0.0 0.0 0.0 1.8 3.5 1.8 1.8	0.0 0.0 0.0 1.0 2.0 1.0 8.0	0.0 0.0 0.0 0.0 0.0 4.0 4.0 4.0	0 0 0 0 0 1 0 1	0.0 0.0 0.0 5.9 5.9 2.9	0.0 0.0 0.0 0.0 2.0 2.0 1.0 6.0	0.0 5.9 17.6 14.7 17.6 11.8 20.6	0 0 2 6 5 6	5.6 13.9 11.1 13.9 16.7 13.9 0.0	2 5 4 5 6 5
\$55 0 \$60 0 \$65 0 \$70 1 \$75 3 \$80 1 \$85 1 \$90 1 \$95 1 \$100 5 \$110 8 \$115 0 \$120 1 \$125 8	0.0 0.0 0.0 1.8 3.5 1.8 1.8	0.0 0.0 1.0 2.0 1.0 8.0	0.0 0.0 0.0 0.0 4.0 0.0 4.0 4.0	0 0 0 0 1 0	0.0 0.0 0.0 5.9 5.9 2.9	0.0 0.0 0.0 2.0 2.0 1.0 6.0	0.0 5.9 17.6 14.7 17.6 11.8 20.6	0 2 6 5 6 4	13.9 11.1 13.9 16.7 13.9 0.0	5 4 5 6 5
\$60 0 \$65 0 \$70 1 \$75 3 \$80 1 \$85 1 \$90 1 \$95 1 \$100 5 \$110 8 \$115 0 \$120 1 \$125 8	0.0 0.0 1.8 3.5 1.8 1.8	0.0 0.0 1.0 2.0 1.0 1.0 8.0	0.0 0.0 0.0 4.0 0.0 4.0 4.0	0 0 0 1 0 1	0.0 0.0 5.9 5.9 2.9	0.0 0.0 2.0 2.0 1.0 6.0	5.9 17.6 14.7 17.6 11.8 20.6	2 6 5 6 4	11.1 13.9 16.7 13.9 0.0	4 5 6 5
\$65 0 \$70 1 \$75 3 \$80 1 \$85 1 \$90 1 \$95 1 \$100 5 \$110 8 \$115 0 \$125 8	0.0 1.8 3.5 1.8 1.8	0.0 1.0 2.0 1.0 1.0 8.0	0.0 0.0 4.0 0.0 4.0 4.0	0 0 1 0 1	0.0 5.9 5.9 2.9 17.6	0.0 2.0 2.0 1.0 6.0	17.6 14.7 17.6 11.8 20.6	6 5 6 4	13.9 16.7 13.9 0.0	5 6 5 0
\$70 1 1 \$75 3 \$80 1 \$85 1 5 \$90 1 5 5 100 5 5 110 8 \$115 0 \$120 1 6 \$125 8 8	1.8 1.8 1.8 1.8	1.0 2.0 1.0 1.0 8.0	0.0 4.0 0.0 4.0 4.0	0 1 0 1	5.9 5.9 2.9 17.6	2.0 2.0 1.0 6.0	14.7 17.6 11.8 20.6	5 6 4	16.7 13.9 0.0	6 5 0
\$75 3 \$80 1 \$85 1 \$90 1 \$95 1 \$100 5 \$110 8 \$110 8 \$115 0 \$120 1 \$125 8	3.5 1.8 1.8 1.4.0	2.0 1.0 1.0 8.0	4.0 0.0 4.0 4.0	1 0 1	5.9 2.9 17.6	2.0 1.0 6.0	17.6 11.8 20.6	6 4	13.9 0.0	5 0
\$80 1. \$85 1. \$90 1. \$95 1. \$100 5. \$105 0. \$110 8. \$115 0. \$120 1. \$125 8.	1.8 1.8 1.4.0	1.0 1.0 8.0 1.0	0.0 4.0 4.0	0 1 1	2.9 17.6	1.0 6.0	11.8 20.6	4	0.0	0
\$85 1. \$90 1. \$95 1. \$95 1. \$100 5. \$105 0. \$110 8. \$115 0. \$120 1. \$125 8.	1.8 L 4.0 1.8	1.0 8.0 1.0	4.0 4.0	1	17.6	6.0	20.6			
\$90 1. \$95 1. \$100 5. \$105 0. \$110 8. \$115 0. \$120 1.	.8	8.0 1.0	4.0	1				7	8.3	3
\$95 1. \$100 5. \$105 0. \$110 8. \$115 0. \$120 1. \$125 8.	8	1.0			14.7	5.0	0.0			
\$100 5. 105 0. \$110 8. \$115 0. \$120 1. \$125 8.			8.0				0.0	0	2.8	1
\$110 8. \$115 0. \$120 1. \$125 8.	5.3			2	2.9	1.0	2.9	1	0.0	0
\$110 8. \$115 0. \$120 1. \$125 8.		3.0	28.0	7	26.5	9.0	0.0	0	0.0	0
\$115 0. \$120 1 \$125 8.	0.0	0.0	8.0	2	0.0	0.0	0.0	0	0.0	0
\$120 1 / \$125 8.	8.8	5.0	8.0	2	5.9	2.0	2.9	1	0.0	0
\$125 8.	0.0	0.0	4.0	1	5.9	2.0	0.0	0	0.0	0
	4.0	8.0	4.0	1	0.0	0.0	0.0	0	0.0	0
\$130 3.	8.8	5.0	0.0	0	0.0	0.0	0.0	0	0.0	0
4130	.5	2.0	0.0	0	2.9	1.0	0.0	0	0.0	0
\$135 8.	8.8	5.0	0.0	0	0.0	0.0	0.0	0	0.0	0
\$140 0.	.0	0.0	8.0	2	0.0	0.0	0.0	0	0.0	0
\$145 1.	.8	1.0	4.0	1	0.0	0.0	0.0	0	0.0	0
\$150 10	0.5	6.0	0.0	0	2.9	1.0	0.0	0	0.0	0
\$170 1.	.8	1.0	8.0	2	0.0	0.0	0.0	0	0.0	0
\$185 1.	.8	1.0	0.0	0	0.0	0.0	0.0	0	0.0	0
195 1.	.8	1.0	0.0	0	0.0	0.0	0.0	0	0.0	0
200 1.	.8	1.0	0.0	0	0.0	0.0	0.0	0	0.0	0
350 1.	.8	1.0	0.0	0	0.0	0.0	0.0	0	0.0	0
10		57.0	100.0	25.0	100.0	34.0	100	34.0	100.0	36.0

Note: Two respondants entered void answers and were therefore discounted.

Where ranges were given the mean value is reported.

answered questions	63
skipped question	122

2007 statistical comparison to Question 73, Multipliers: Approximately what "multipliers" do you use to calculate chargeout rates in relation to salary rates? For example, an hourly charge-out rate of \$75 for a person earning \$25 per hour would be 3.0. (Please select "N/A" for categories where multipliers are not used.)

					Land	scape	Land	scape	La	ndscape
	Prin	cipal	Asso	ciate	Arch	nitect	In	tern	Te	chnician
	Resp	onse	Resp	oonse	Resp	oonse	Res	ponse	R	esponse
	Percent	Count	Percent	Count	Percent	Count	Percent	Count	Percent	Count
N/A	10.3	3.0	13.3	2	7.7	2.0	8.3	2	8.0	2
1.25	0.0	0.0	0.0	0	3.8	1.0	0.0	0	0.0	0
1.5	0.0	0.0	0.0	0	0.0	0.0	0.0	0	0.0	0
1.75	0.0	0.0	0.0	0	0.0	0.0	0.0	0	0.0	0
2.00	6.9	2.0	0.0	0	0.0	0.0	4.2	1	4.0	1
2.25	6.9	2.0	0.0	0	0.0	0.0	0.0	0	4.0	1
2.50	13.8	4.0	6.7	1	19.2	5.0	12.5	3	4.0	1
2.75	24.1	7.0	26.7	4	30.8	8.0	25.0	6	28.0	7
3.00	34.5	10.0	53.3	8	30.8	8.0	33.3	8	40.0	10
3.25	0.0	0.0	0.0	0	0.0	0.0	8.3	2	0.0	0
.50	0.0	0.0	0.0	0	7.7	2.0	8.3	2	4.0	1
3.75	0.0	0.0	0.0	0	0.0	0.0	0.0	0	4.0	1
4.00	3.4	1.0	0.0	0	0.0	0.0	0.0	0	4.0	1
	100.0	29.0	100.0	15.0	100.0	26.0	100	24.0	100.0	25.0

Note: Two respondants entered void answers and were therefore discounted.

answered questions	49
skipped question	136

2007 statistical comparison to Question 74, Salaries: What typical salaries (expressed as hourly rates \$/hour) do you pay for staff in the following positions?

					SHEET 1 C)F 3		
	ı	Principals	А	ssociates	Landscape Architects (>10 years experience post registration)			
	F	Response		Response		Response		
	Percent	Count	Percent	Count	Percent	Count		
\$18.00 - \$20.00	3.3	1	0.0		0.0			
\$21.00 - \$23.00	3.3	1	0.0		0.0			
\$24.00 - \$26.00	3.3	1	0.0		5.6	1		
\$27.00 - \$29.00	6.7	2	0.0		5.6	1		
\$30.00 - \$32.00	0.0		25.0	3	33.3	6		
\$33.00 - \$35.00	6.7	2	41.7	5	27.8	5		
36.00 - \$40.00	13.3	4	16.7	2	16.7	3		
41.00 - \$45.00	13.3	4	8.3	1	11.1	2		
46.00 - \$50.00	13.3	4	8.3	1	0.0			
\$51.00 - \$55.00	6.7	2	0.0		0.0			
\$56.00 - \$60.00	16.7	5	0.0		0.0			
61.00 - \$65.00	0.0		0.0		0.0			
66.00 - \$70.00	3.3	1	0.0		0.0			
71.00 - \$75.00	0.0		0.0		0.0			
76.00 - \$80.00	0.0		0.0		0.0			
81.00 - \$90.00	0.0		0.0		0.0			
91.00 - \$100.00	0.0		0.0		0.0			
101.00 - \$110.00	3.3	1	0.0		0.0			
50	3.3	1	0.0		0.0			
79.00	3.3	1	0.0		0.0			
	100	30	100	12	100	18		
ote: Where a range laries were divided b	of hourly rates by 1950 hours	were provided to determine h	l, the median val ourly rates.	ue was reported.	Yearly			
				answered qu	estions			

skipped questions

142

2007 statistical comparison to Question 74, Salaries: What typical salaries (expressed as hourly rates \$/hour) do you pay for staff in the following positions?

SHEET 2 OF 3

	(7-10) years experience post registration) Response		Landscape Architects (4-6) years experience post registration) Response		Landscape Architects (0-3 years experience post registration) Response		
	Percent	Count	Percent	Count	Percent	Count	
\$18.00 - \$20.00	0.0		0.0		0.0		
\$21.00 - \$23.00	0.0		0.0		6.3	1	
\$24.00 - \$26.00	0.0		20.0	3	62.5	10	
\$27.00 - \$29.00	33.3	5	53.3	8	25.0	4	
\$30.00 - \$32.00	13.3	2	13.3	2	6.3	1	
\$33.00 - \$35.00	46.7	7	6.7	1	0.0		
\$36.00 - \$40.00	0.0		6.7	1	0.0		
\$41.00 - \$45.00	0.0		0.0		0.0		
\$46.00 - \$50.00	6.7	1	0.0		0.0		
\$51.00 - \$55.00	0.0		0.0		0.0		
\$56.00 - \$60.00	0.0		0.0		0.0		
\$61.00 - \$65.00	0.0		0.0		0.0		
\$66.00 - \$70.00	0.0		0.0		0.0		
\$101.00 - \$110.00	0.0		0.0		0.0		
150	0.0		0.0		0.0		
179.00	0.0		0.0		0.0		
	100	15	100	15	100	16	

Note: Where a range of hourly rates were provided, the median value was reported. alaries were divided by 1950 hours to determine hourly rates. Yearly

answered questions	43
skipped questions	142

2007 statistical comparison to Question 74, Salaries: What typical salaries (expressed as hourly rates \$/hour) do you pay for staff in the following positions?

					SHEET 3 O	F 3
	Landscape Interns (2-3 years experience)		Landscape Interns (< 1 year experience)		Technical Support	
	Response		Response		Response	
	Percent	Count	Percent	Count	Percent	Count
\$14.00	0.0		0.0		5.9	1
\$17.00	0.0		5.6	1	0.0	
\$18.00 - \$20.00	17.4	4	50.0	9	41.2	7
\$21.00 - \$23.00	30.4	7	33.3	6	17.6	3
\$24.00 - \$26.00	43.5	10	11.1	2	23.5	4
\$27.00 - \$29.00	8.7	2	0.0		0.0	
\$30.00 - \$32.00	0.0		0.0		5.9	1
\$33.00 - \$35.00	0.0		0.0		0.0	
\$36.00 - \$40.00	0.0		0.0		0.0	
\$41.00 - \$45.00	0.0		0.0		0.0	
\$46.00 - \$50.00	0.0		0.0		0.0	
\$51.00 - \$55.00	0.0		0.0		5.9	1
\$56.00 - \$60.00	0.0		0.0		0.0	
\$61.00 - \$65.00	0.0		0.0		0.0	
\$66.00 - \$70.00	0.0		0.0		0.0	
	100	23	100	18	100	17

Note: Where a range of hourly rates were provided, the median value was reported. Yearly alaries were divided by 1950 hours to determine hourly rates.

answered questions 43
skipped questions 142